



**Date of Board Meeting:** January 21, 2025

**Subject:** Patient Care Technician Training Program Equipment & Instructional Materials

**Recommendation:** Approve RealityWorks Quote for the Patient Care Technician Program

**Background and Rationale:**

The Continuing Education Department of Wharton County Junior College was awarded the Texas Reskilling and Upskilling through Education (TRUE) Grant to launch a new Patient Care Technician training program. The goal of the TRUE Grant Program is to support public higher education institutions to create, redesign, and expand short-term workforce education and training programs in high-demand occupations. And, the grant provides funds to purchase program equipment, supplies, curriculum, and so on.

RealityWorks provided a quote (#168955 attached) for equipment and materials for the new Patient Care Technician Program. Although the quote exceeds \$50,000, RealityWorks is a member of the TIPS Purchasing Cooperative Contract #240804 and Buy Board Contract #745-24, thus bids are not required.

**Cost and Budgetary Support:** \$75,308.77 funded by the TRUE Grant

**Strategic Priority Alignment:** ☒ Student Success ☐ Community Impact  
☐ Resource Optimization ☒ Institutional Excellence

**Resource Person(s):**

Antoinette Smith, Continuing Education Corporate Coordinator  
Danny Bacot, Dean of Workforce

**Signatures:**

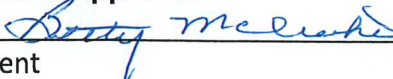
**Danny Bacot** Digitally signed by Danny Bacot  
Date: 2025.01.15 14:21:51 -06'00'

Originator

**Leigh Ann Collins** Digitally signed by Leigh Ann Collins  
Date: 2025.01.15 14:17:22 -06'00'

Cabinet-Level Supervisor

**President's Approval:**

  
President

\_\_\_\_\_  
Date

\_\_\_\_\_  
Date

1-17-25  
Date

Prepared For	Bill To	Ship To
Toni Smith (281) 239-1620	Wharton Co Jr Clg-Sugar Land 14004 University Blvd Sugar Land TX 77479-4295 United States	Wharton Co Jr Clg-Sugar Land 14004 University Blvd Sugar Land TX 77479-4295 United States

#### READY TO PLACE ORDER?

- Email PO and copy of quote to [orders@realityworks.com](mailto:orders@realityworks.com) or call 800-830-1416 for payment options.
- Include Accounts Payable email address on PO

#### QUESTIONS?

Contact Sofia Scott  
[sofia.scott@realityworks.com](mailto:sofia.scott@realityworks.com)  
(800) 830-1416 x1173

#### Sole Source Info:

<https://www.realityworks.com/resources/sole-source-product-list>

Item #	Description	Price	Quantity	Extended
1044202	FAST-derm Replacement Skin	\$139.00	2	\$278.00
34019115	Ethical and Legal Issues in Healthcare Program (paper-based)	\$579.00	1	\$579.00
33081102	Child Abuse & Neglect Training Kit	\$1,899.00	1	\$1,899.00
33080122	Elder Abuse Training Kit	\$1,999.00	1	\$1,999.00
30210223	PCT Pathway Package	\$29,999.00	2	\$59,998.00
	Geriatric Sensory Impairment Kit		2	
	Large Injection Pad		20	
	Bandaging and Wound Care Simulator		2	
	Geriatric Glasses Kit - NOT SOLD SEPARATELY		2	
	ECG Simulator Accessory Bundle		2	
	AED Simulator		2	
	Medical Assistant Scenario Cards		10	
	Soft Skills Program for Caring for Patients with Intellectual Disabilities, Mental Illness, or PTSD		2	
	Infant Vital Signs Trainer		2	
	Healthcare Interpersonal Skills Program		2	
	Walker Geriatric Experience		2	
	Geriatrics Suit		2	
	ECG/EKG Simulator Manikin		2	
	Blood Pressure Simulator		4	
	Venipuncture and IV Hand Model w/FAST-Fluid System		4	
	Adult Nursing Manikin		2	
	Pediatric Nursing Manikin		2	
	Resusci Sani-Baby CPR Manikin – Light		2	
33062112	Soft Skills for ID/Mental Illness Workbooks (set of 20)	\$219.00	1	\$219.00
	Soft Skills for Caring for Patients with ID or Mental Illness Scenario Debrief Workbook (pack of 10)		2	
33081103	Child Abuse and Neglect Workbooks (set of 20)	\$199.00	1	\$199.00

Item #	Description	Price	Quantity	Extended
	Child Abuse and Neglect Workbook (pack of 10)		2	
34020115	<b>Ethical and Legal Issues in Healthcare Workbooks (set of 20)</b>	\$169.00	1	\$169.00
	Ethical and Legal Issues in Healthcare Student Workbook (pack of 10)		2	
35160111	<b>Healthcare Interpersonal Skills Student Workbooks (set of 20)</b>	\$149.00	1	\$149.00
	Healthcare Interpersonal Skills Workbook (10-pk)		2	
35010103	<b>ECG Simulator with Workbooks and Flashcards</b>	\$5,199.00	1	\$5,199.00
	ECG Simulator Accessory Bundle		1	
	ECG/EKG Simulator Manikin		1	
32010241	<b>Multipurpose Training Arm</b>	\$999.00	2	\$1,998.00
33080105	<b>Elder Abuse Student Workbooks (set of 20)</b>	\$199.00	1	\$199.00
	Elder Abuse Workbook (pack of 10)		2	

<b>Subtotal</b>	\$72,885.00
<b>Shipping and Handling</b>	\$2,423.77
<b>Tax</b>	\$0.00
<b>Total</b>	<b>\$75,308.77</b>
<b>Terms</b>	Net 30