

Purchase Request # 1  
Regular Board Meeting January 30, 2026  
Consideration of Approval to Contract for  
Data Storage, Data Communications and Networking  
Equipment Products, and Related Services

## **ADMINISTRATION RECOMMENDATION/REPORT**

The District President recommends that the Board of Trustees approves the contract for data storage, data communications and networking equipment products, and related services from Flair Data Systems for the District.

## **BACKGROUND**

Flair Data Systems offers a range of data storage, data communications and networking equipment products, as well as related services, to the District. It was initially anticipated that the annual contract spend would not exceed \$100,000; however, the replacement of the firewall will result in an annual spend exceeding \$100,000.

Reference Number SCON-101454 was issued to track contract spend for data storage, data communications and networking equipment products, as well as related services. Flair Data Systems has a contract through the Department of Information Resources (DIR) cooperative contracts program to provide data storage, data communications and networking equipment products, as well as related services, under Contract Number DIR-CPO-5397. The contract complies with the competitive procurement requirements outlined in Section 44.031 of the Texas Education Code, as permitted under Section 791.011 of the Texas Government Code.

## **IMPACT OF THIS ACTION**

The Department of Information Resources (DIR) has recently changed the authorized resellers for various hardware and software solutions. One such example is the hardware and services required for the replacement of firewalls. Collin College selected Flair Data Systems as our supplier after our previous supplier was no longer eligible to hold a DIR contract.

## **BUDGET INFORMATION (INCLUDING ANY STAFFING IMPLICATIONS)**

- Total Authorization Requested: \$150,000
- Funding Source: Budgeted in the Technology Services Department's FY26 operating budget
- Current Contract Spend: \$43,167

## **MONITORING AND REPORTING TIMELINE**

The contract term is September 1, 2025 through August 31, 2026.

## **RESOURCE PERSONNEL**

Todd Horkman, Chief Innovation Officer  
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