

School Board Meeting:

April 23, 2012

Subject:

Milk Bid Award

Presenter:

Marilyn Splinter

SUGGESTED SCHOOL BOARD ACTION:

Recommend board approval.

DESCRIPTION:

Milk bids were received on Monday April 16, 2012. Two vendors submitted bids, Dean Foods/Land O'Lakes and Kemps.

The bids were evaluated and prices extrapolated for volume of use.

The low bid was received from Dean Foods/Land O' Lakes for twice a week delivery to all schools. Six out of eight schools currently have twice a week delivery. Buffalo High School and Middle School currently receive daily delivery. The potential savings we could experience by accepting the Dean Foods/Land O' Lakes bid would far exceed labor costs correlated with stocking milk coolers.

Bid tabulation and evaluation forms are included for review.

Staff recommendation is for the Board to award Dean Foods/Land O' Lakes the milk contract, based on escalation clause, according to the terms of the contract, for a period of twenty-four months, beginning July 1, 2012, with the option of one extension.