

HAYS CONSOLIDATED INDEPENDENT SCHOOL DISTRICT BOARD OF TRUSTEES

Date: February 24, 2025

Agenda Item: L.4

Board Goal: Community Engagement

Subject: Consideration and possible approval of the purchase of Network Switches and Licensing for Wireless Access Points – Converge One

Administrator Responsible/Position: Alan Duerr, Chief Technology Officer

A. Purpose of Agenda Item:

Action Needed Information Only Receive Input

B. Authority for This Action

Local Policy Law or Rule N/A

C. Goal or Need Addressed:

The purpose of this agenda item is to maximize cost savings by leveraging e-rate funding for wireless access point licensing and purchase of network switches for one campus.

D. Summary:

- Previous board action relating to this item** – In February 2024, the Board approved the upgrade of all wireless access points across the district using e-rate funds.
- Future action anticipated** – Maintain an enterprise wireless network to benefit the students and staff of Hays CISD.
- Background information** – We will leverage the 2023 Bond and e-rate funds for wireless licenses and network switches for one campus.

E. Comments Received:

Cabinet DLT FBOC Teacher Org. Reps.
 Other: Technology Dept

F. Administrative Recommendation: The Administration recommends the approval of purchasing wireless access licenses and network equipment from Converge One.

Advantages and benefits of this proposal: Students and teachers can continue to connect their mobile devices and laptops to the wireless network.

Expected results in terms of student benefit/achievement: The students can continue to use blended learning to achieve a positive learning environment.

Effect of this action on other parts of the system: The wireless access points will continue to offer flexibility and reliability.

Consequences of not approving this action: Access to wireless resources could be interrupted.

G. Fiscal Impact and Cost

Total Amount of Purchase: \$1,899,672

Funding Source

Budget Bond Other:

Grant / Special Funds: Hays CISD will leverage e-rate funds available from the USAC and only have to pay \$379,934.40 out of the total \$1,899,672. The majority of this procurement will be paid from e-rate funds.

Budget Amendment Needed

Prior Year Spending: N/A

Bid/Contract Information: E-rate request for proposal #06-112403AS

Reasons for rejecting alternatives: The vendor selected, Converge One provides the best value and performance.

Future/Ongoing: None. We will be purchasing the wireless licenses for five years. Once those licenses expire, we will have to purchase additional licenses.

H. Monitoring and Reporting Timeline

Person responsible for evaluating this decision or action: Alan Duerr

Evaluation method and timeline: N/A

Next report to Board: October 2025

I. Suggested Motion

I move that the Hays CISD Board of Trustees approve the purchase of network switches and licensing for wireless access points from Converge One for an amount not to exceed \$1,899,672, as presented.