

INDEPENDENT SCHOOL DISTRICT NO. 709
Duluth Public Schools
4316 Rice Lake Rd Suite 108
Duluth, Minnesota 55811
218.336.8738

MEMORANDUM

TO: Simone Zunich, Executive Director of Business Services
FROM: Cathy Holman, Purchasing Coordinator
SUBJECT: BID – 1307 Data Center Colocation Services
DATE: December 2, 2022

Bids for Data Center Colocation Services were advertised in the Duluth News Tribune and sent to four (4) providers of computer and information technology support and service.

One response was received from Involta.

Bart Smith, Manager of Technology and this department reviewed the response.

It is recommended that the proposal as submitted by Involta for the five (5) year maximum bid amount of **\$534,480** be accepted. They anticipate our five (5) year cost will be less than half at \$199,260, but would need to award this bid for the maximum amount of **\$534,480**.

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The pricing breakdown for services is listed on the following page and reflects the pricing difference.

Item Description	Per Unit Non-Recurring Cost (NRC)	Per Unit Recurring Monthly Cost (MRC)	Maximum Units	Max MRC	Max Bid Value	Anticipated Units	Anticipated MRC	Anticipated Bid Value	Notes
Colocation Full Cabinet	\$0.00	\$625.00	4	\$2,500.00	\$150,000.00	3	\$1,875.00	\$112,500.00	Three (3) Cabinets
Fiber Pair Cross Connect	\$0.00	\$111.00	24	\$2,664.00	\$159,840.00	5	\$666.00	\$39,960.00	Five (5) Cross Connects
One (1) Kva of Power	\$0.00	\$156.00	24	\$3,744.00	\$224,640.00	6	\$780.00	\$46,800.00	Six (6) Kva of Power
Other Costs	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00	
Total Costs				\$8,908.00	\$534,480.00		\$3,321.00	\$199,260.00	