

**PACE Proposal #P00139**

| <b>CONDITIONS</b>                         | <b>Possible Points</b> | <b>Moore Medical</b> |
|---|------------------------|----------------------|
| Conformance to Term and Conditions        | 5                      | 5                    |
| Pricing                                   | 38                     | 35                   |
| Industry and Marketplace Successes        | 5                      | 4                    |
| Bidders ability to deliver and service to | 10                     | 9                    |
| Bidders marketing plan                    | 5                      | 4                    |
| Value added attributes                    | 5                      | 4                    |
| Invoicing payment terms                   | 2                      | 2                    |
| Warranty coverage                         | 10                     | 8                    |
| Selection and variety of products and     | 20                     | 18                   |
| <b>TOTAL POINTS</b>                       | 100                    | <b>89</b>            |

**PACE Proposal #P00140**

| <b>Conditions</b>                      | <b>Possible Points</b> | <b>Snowflake Technologies, Inc. dba Livingtree</b> |
|--|------------------------|--|
| Conformance to Term and                | 5                      | 5  |
| Pricing                                | 38                     | 30   |
| Industry and Marketplace Successes     | 5                      | 4  |
| Bidders ability to deliver and service | 10                     | 8  |
| Bidders marketing plan                 | 5                      | 4  |
| Value added attributes                 | 5                      | 4  |
| Invoicing payment terms                | 2                      | 2  |
| Warranty coverage                      | 10                     | 10   |
| Selection and variety of products      | 20                     | 18   |
| <b>TOTAL</b>                           | 100                    | <b>85</b>  |