

July 9th, 2018

Mr. Philip Francis
Director of Operations
Livonia Public Schools
15125 Farmington Rd.
Livonia, MI 48154

Subject: 2013 Bond Program: Technology Award

Dear Mr. Francis:

Six bids were received on June 6, 2018 for Bid Package T10. Bid Package T10 is the acquisition and installation of digital signage displays, and media players at all buildings, 3 at each high school, 2 at each middle school and upper elementary school, and 1 at each elementary. In addition to contacting known interested bidders, bids were advertised on the state bid website, Livonia Public Schools website, and in the local paper. Bids were received and publicly opened on June 6, 2018.

Bid Evaluation Summary and Recommendations

After an extensive review of the bid proposals and demonstrations of the product proposed by the three lowest bidders, a thorough post-bid interview was held with the three lowest bidders to verify the proposals were inclusive of the scope of work, and gather information on related experience. The attached Bid Tabulation indicates the bids received, company name, and base bid, and alternates.

Based upon the evaluation of the project team, we recommend that a contract be awarded to the following company. **This bid is within the bond budget allocated for this work.**

Bid Package T10: Category 27:1 – Digital Signage

Digital Age Technologies Inc – Davison, MI

Base Bid: 4K solution	\$64,100.36
Alternate 2: Media players for mobile displays (4K solution)	\$13,500.00
Total Contract Amount	\$77,600.36
Contingency (10%)	\$7,760.00
Total Project Amount:	\$85,360.36

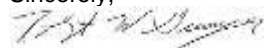
Project Cost Review

Because there are a myriad of solutions for digital signage with varying price points, this RFP was structured for several options to ensure proposals would fall within the proposed budget. The 4K solution, while not the least costly option, provides better picture quality and is the most current display resolution available. This solution is also within the proposed budget allocated for this RFP.

This includes displays, media players, cabling and installation. The displays will be LG 65UV340C or 49UV340C dependent upon location, and the media players will be the NovoDS4K.

Upon approval by the Board of Education, contracts for the base bid will be issued as shown above. If you have any questions, please call me at (810) 343-2042

Sincerely,



Rob Greager
Project Manager
Barton Malow, Technology Services