

EVALUATION CRITERIA	Possible Points	Consensus Conterra Broadband Services	Consensus Cox Business	Consensus Zayo Group
<u>Total Cost:</u> The District's primary objective is to secure maximum bandwidth at a minimal cost. Proposal must include any initial (one-time) costs and monthly costs defined by each year for the full contract period, as well as any proposed renewal option. Once Amphitheater Public Schools has selected the best proposal for each lit and dark fiber solution, then Amphitheater Public Schools will engage in an analysis to determine which solution is the most cost effective given the District's limited funding	35	35	23	28
<u>Proposed Solution:</u> Proposal must provide detailed documentation of the scalability of the proposed solution. Specific drawings must be provided for each link used in the proposed solution. Details must be given on the timeframe necessary to upgrade connections if greater bandwidth is desired by the District, whether it is for one or all sites covered in the awarded contract. For lit services, the associated price increases for such upgrade must be detailed; for managed services proposals, Respondents must detail the timeframes and confirm that no additional costs are incurred to increase bandwidth UNLESS such increase necessitates equipment upgrade or replacement. Detailed documentation must be provided on how the Vendor will manage the addition of new schools or other District facilities to the service contract. Details must also be given on how the Vendor will aid the District in making these changes in accordance with E-Rate rules.	30	28	26	27
<u>Service Level Agreement:</u> Provide a specific Service Level Agreement (SLA) stating the Mean Time Between Failures (MTBF) of the proposed network services. The SLA must include express warranties of guaranteed uptime of the network services to be delivered and response times in the event of any network issue experienced by the school/site. Provide specific information on the monitoring of the services and the time(s) of day the services will be monitored. Vendor must include specific remedies for the school/site in the event the SLA is not upheld during the term of the contract by the service provider. Any exceptions to the District's contract terms must be included in the SLA for review by the District's Legal Department.	15	15	14	14
<u>Vendor Summary and Responsiveness of Proposal:</u> Vendor must include a list of all projects for school districts within the last 36 months similar in scope of services for this RFP to include but not limited to Client name and contact information, summary of project, timeline and completion date of project, issues/challenges/highlights of project, and any other pertinent information deemed appropriate for this RFP. Vendor must complete all required forms, provide requested information, and provide an electronic copy of proposal.	15	15	13	12
<u>E-Rate Clauses:</u> Provide documentation on the position of the Vendor if E-Rate funding were to no longer exist from the Schools and Libraries Program of the Universal Service Fund. Vendor must provide documentation indicating their knowledge of and ability to work within the E-Rate environment to maximize funding opportunities and ensure the earliest project completion. Documentation must be provided on how the Vendor prefers to deal with E-Rate Forms 771k 472 and 486.	5	5	5	5
TOTAL	100	98	81	86