

Proposal Project:

Fire Alarm System Inspection, Testing and Service

Proposal Project Number: 0402-04

Date: March 23, 2004

Item Description	Absolute Technologies, Inc.	ADT	CES Systems, Inc.	Integrity Fire Systems, Inc.	Koetter Fire Protection, LLC	Lone Star Communications, Inc.	PAC Systems, Inc.	Sentinel	Simplex Grinnell	Texas Fire Protection Specialists
Service Call (Price per hour - during regular hours)	\$60.00/tech hr	\$135.00	\$45.00	\$75.00	\$65.00	\$88.00	\$90.00	\$65.00	\$65.00	\$75.00
Service Call (Price per hour - after hours)	\$85.00/tech hr	\$195.00	\$67.50	\$112.50	\$97.50	\$88.00	\$90.00	\$97.50	\$98.00	\$112.50
Service Call (Price per hour - holidays)	\$85.00/tech hr	\$165.00	\$80.00	\$150.00	\$97.50	\$88.00	\$90.00	\$97.50	\$98.00	\$112.50
% Discount on materials	20%	0%	25%	List price minus 10%	10%	40% list	Cost +35%	20%	Manufacture list	20%
% Discount on service	20%	0%	N/A	N/A	0%	20% Standard		10%	48%	0%
Trip Charge	\$45.00	\$100.00	N/A	N/A	\$30.00	None	\$0.00	\$65.00	None	None
Minimum Charge	\$105.00	\$100.00	\$45.00 or after hours/holiday whichever is applicable	\$150.00	\$130.00	\$55.00	\$90.00	\$130.00	2 hours	\$75.00
Call Back Policy	N/C if original problem is determined and fixed and the same device trouble reoccurs within 72 hours (Does not cover Acts of God, recurrent intermittent troubles or multiple ground faults)		New installed parts and labor (1) year parts and labor. Service performed to a system shall carry a (1) year guarantee, parts and labor but strictly limited to the nature and area where said work was performed. In the case of intermittent ground faults where the condition can "come and go" the original service call will be credited as a "no charge" service call and only subsequent connective action will be chargeable.	All calls received by 12pm (noon) during regular business days will be returned by 5pm same day. All calls received AFTER 12pm (noon) will be returned no later than 12pm (noon) next business day. After hours calls will be answered by 24-hour service. Emergencies will be handled on a case-by-case basis.	24 hour emergency response. Call back can be expected within twenty minutes. A technician response to an emergency within four hours.	No charge for call on same complaint when reported to LSCI within five (5) working days.		Will respond to all requests for service within (24) hours of receipt of notice.	Emergency calls are returned within one hour. Service calls are returned within two hours.	1 hour by telephone. 2 hours on-site.
Fossil Ridge HS & Fieldhouse										
Price for Inspection (Annual)	\$1,200.00	\$984.50	\$450.00	\$4,480.00	\$2,921.00	Yr 1-\$1848.00 Yr 2-\$3696.00	\$1,100.00	\$660.96	\$2,239.00	\$3,200.00
Price for Sensitivity Testing (Annual)	\$1,000.00	\$984.50	\$450.00	\$6,000.00	\$3,028.00	Yr 1-\$4709.00 Yr 2- N/A	\$698.00	\$1,117.50	\$1,341.00	\$100 + \$5.00/head
Keller HS & Fieldhouse										
Price for Inspection (Annual)	\$840.00	\$500.00	\$350.00	\$4,480.00	\$1,000.00	Yr 1-\$2904.00 Yr 2-\$2904.00	\$775.00	\$332.52	\$1,047.00	\$2,200.00
Price for Sensitivity Testing (Annual)	\$900.00	\$500.00	\$350.00	\$6,000.00	\$924.00	Yr 1-\$352.00 Yr 2- N/A	\$210.00	\$325.50	\$408.00	\$100 + \$5.00/head

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Indian Springs Middle School										
Price for Inspection (Annual)	\$1,080.00	\$1,015.50	\$300.00	\$3,360.00	\$1,528.50	Yr 1-\$1584.00 Yr 2-\$1584.00	\$385.00	\$623.46	\$2,076.00	\$1,400.00
Price for Sensitivity Testing (Annual)	\$1,000.00	\$1,015.50	\$300.00	\$4,480.00	\$1,340.00	Yr 1-\$88.00 Yr 2- N/A	\$638.00	\$1,018.50	\$1,224.00	\$100 + \$5.00/head
Fossil Hill Middle School										
Price for Inspection (Annual)	\$240.00	\$214.50	\$125.00	\$3,360.00	\$600.00	Yr 1-\$528.00 Yr 2-\$528.00	\$225.00	\$181.92	\$635.00	\$600.00
Price for Sensitivity Testing (Annual)	\$320.00	\$214.50	\$100.00	\$4,480.00	\$150.00	Yr 1-\$0.00 Yr 2- N/A	\$15.00	\$96.00	\$26.00	\$100 + \$5.00/head
Hillwood Middle School										
Price for Inspection (Annual)	\$720.00	\$455.50	\$360.00	\$3,360.00	\$1,327.00	Yr 1-\$1294.00 Yr 2-\$1848.00	\$225.00	\$331.32	\$1,127.00	\$1,400.00
Price for Sensitivity Testing (Annual)	\$1,180.00	\$455.50	\$350.00	\$4,480.00	\$1,000.00	Yr 1-\$1315.00 Yr 2- N/A	\$290.00	\$489.00	\$558.00	\$100 + \$5.00/head
Keller Middle School										
Price for Inspection (Annual)	\$480.00	\$510.50	\$450.00	\$3,360.00	\$700.00	Yr 1-\$1089.00 Yr 2-1452.00	\$505.00	\$387.66	\$1,482.00	\$1,400.00
Price for Sensitivity Testing (Annual)	\$1,070.00	\$510.50	\$450.00	\$4,480.00	\$150.00	Yr 1-\$844.00 Yr 2- N/A	\$200.00	\$466.50	\$370.00	\$100 + \$5.00/head
Bear Creek Intermediate										
Price for Inspection (Annual)	\$960.00	\$857.50	\$375.00	\$3,360.00	\$1,457.00	Yr 1-\$1016.00 Yr 2-\$1848.00	\$350.00	\$527.70	\$1,850.00	\$1,400.00
Price for Sensitivity Testing (Annual)	\$1,840.00	\$857.50	\$450.00	\$4,480.00	\$1,164.00	Yr 1-\$900.00 Yr 2-N/A	\$465.00	\$807.00	\$894.00	\$100 + \$5.00/head
South Keller Intermediate										
Price for Inspection (Annual)	\$720.00	\$538.00	\$300.00	\$3,360.00	\$1,177.50	Yr 1-\$1452.00 Yr 2-\$1452.00	\$225.00	\$372.54	\$1,182.00	\$1,400.00
Price for Sensitivity Testing (Annual)	\$960.00	\$538.00	\$300.00	\$4,480.00	\$876.00	Yr 1-\$88.00 Yr 2- N/A	\$262.00	\$436.50	\$524.00	\$100 + \$5.00/head
Chisholm Trail Intermediate										
Price for Inspection (Annual)	\$360.00	\$407.00	\$180.00	\$3,360.00	\$555.00	Yr 1-\$1452.00 Yr 2-\$1452.00	\$225.00	\$239.04	\$763.00	\$1,400.00
Price for Sensitivity Testing (Annual)	\$820.00	\$407.00	\$200.00	\$4,480.00	\$516.00	Yr 1-\$88.00 Yr 2- N/A	\$200.00	\$312.00	\$539.00	\$100 + \$5.00/head
Parkwood Hill Intermediate										
Price for Inspection (Annual)	\$840.00	\$514.00	\$450.00	\$3,360.00	\$1,106.00	Yr 1-\$1584.00 Yr 2-\$1584.00	\$225.00	\$328.26	\$1,356.00	\$1,400.00
Price for Sensitivity Testing (Annual)	\$970.00	\$514.00	\$450.00	\$4,480.00	\$780.00	Yr 1-\$88.00 Yr 2- N/A	\$275.00	\$369.00	\$531.00	\$100 + \$5.00/head
Bluebonnet Elementary										
Price for Inspection (Annual)	\$240.00	\$245.50	\$450.00	\$2,400.00	\$1,100.00	Yr 1-\$924.00 Yr 2-\$924.00	\$225.00	\$173.16	\$458.00	\$600.00
Price for Sensitivity Testing (Annual)	\$420.00	\$245.50	\$450.00	\$3,600.00	\$950.00	Yr 1-\$88.00 Yr 2- N/A	\$50.00	\$124.50	\$58.00	\$100 + \$5.00/head
Florence Elementary										
Price for Inspection (Annual)	\$360.00	\$362.50	\$200.00	\$2,400.00	\$1,000.00	Yr 1-\$554.00 Yr 2-\$792.00	\$375.00	\$259.98	\$1,108.00	\$600.00
Price for Sensitivity Testing (Annual)	\$850.00	\$362.50	\$200.00	\$3,600.00	\$190.00	Yr 1-\$585.00 Yr 2- N/A	\$188.00	\$337.50	\$356.00	\$100 + \$5.00/head
Freedom Elementary										
Price for Inspection (Annual)	\$360.00	\$517.00	\$225.00	\$2,400.00	\$1,100.00	Yr 1-\$924.00 Yr 2-\$924.00	\$880.00	\$295.38	\$1,107.00	\$600.00
Price for Sensitivity Testing (Annual)	\$740.00	\$517.00	\$240.00	\$3,600.00	\$950.00	Yr 1-\$88.00 Yr 2- N/A	\$155.00	\$297.00	\$250.00	\$100 + \$5.00/head
Heritage Elementary										
Price for Inspection (Annual)	\$240.00	\$173.50	\$100.00	\$2,400.00	\$500.00	Yr 1-\$528.00 Yr 2-\$528.00	\$750.00	\$134.22	\$492.00	\$600.00
Price for Sensitivity Testing (Annual)	\$240.00	\$173.50	\$100.00	\$3,600.00	\$220.00	Yr 1-\$0.00 Yr 2- N/A	\$0.00	\$46.50	\$7.00	\$100 + \$5.00/head

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Hidden Lakes Elementary										
Price for Inspection (Annual)	\$360.00	\$517.00	\$200.00	\$2,400.00	\$800.00	Yr 1-\$924.00 Yr 2-\$924.00	\$235.00	\$295.38	\$1,080.00	\$600.00
Price for Sensitivity Testing (Annual)	\$740.00	\$517.00	\$200.00	\$3,600.00	\$495.00	Yr 1-\$88.00 Yr 2- N/A	\$150.00	\$297.00	\$246.00	\$100 + \$5.00/head
Keller Harvel Elementary										
Price for Inspection (Annual)	\$720.00	\$359.00	\$240.00	\$2,400.00	\$1,000.00	Yr 1-\$924.00 Yr 2-\$924.00	\$315.00	\$295.08	\$1,035.00	\$600.00
Price for Sensitivity Testing (Annual)	\$950.00	\$359.00	\$240.00	\$3,600.00	\$700.00	Yr 1-\$88.00 Yr 2- N/A	\$235.00	\$378.00	\$440.00	\$100 + \$5.00/head
Lone Star Elementary										
Price for Inspection (Annual)	\$360.00	\$514.00	\$225.00	\$2,400.00	\$600.00	Yr 1-\$924.00 Yr 2-\$924.00	\$235.00	\$295.38	\$1,107.00	\$600.00
Price for Sensitivity Testing (Annual)	\$740.00	\$514.00	\$250.00	\$3,600.00	\$350.00	Yr 1-\$88.00 Yr 2- N/A	\$155.00	\$297.00	\$247.00	\$100 + \$5.00/head
North Riverside Elementary										
Price for Inspection (Annual)	\$360.00	\$864.50	\$200.00	\$2,400.00	\$1,000.00	Yr 1-\$924.00 Yr 2-\$924.00	\$235.00	\$295.38	\$1,103.00	\$600.00
Price for Sensitivity Testing (Annual)	\$740.00	\$864.50	\$200.00	\$3,600.00	\$750.00	Yr 1-\$88.00 Yr 2- N/A	\$155.00	\$297.00	\$346.00	\$100 + \$5.00/head
Park Glen Elementary										
Price for Inspection (Annual)	\$480.00	\$304.00	\$200.00	\$2,400.00	\$700.00	Yr 1-\$693.00 Yr 2-\$924.00	\$225.00	\$211.98	\$967.00	\$600.00
Price for Sensitivity Testing (Annual)	\$740.00	\$304.00	\$240.00	\$3,600.00	\$600.00	Yr 1-\$456.00 Yr 2- N/A	\$188.00	\$280.50	\$220.00	\$100 + \$5.00/head
Parkview Elementary										
Price for Inspection (Annual)	\$360.00	\$324.50	\$225.00	\$2,400.00	\$600.00	Yr 1-\$693.00 Yr 2-\$924.00	\$225.00	\$248.28	\$856.00	\$600.00
Price for Sensitivity Testing (Annual)	\$750.00	\$324.50	\$200.00	\$3,600.00	\$275.00	Yr 1-\$529.00 Yr 2- N/A	\$140.00	\$309.00	\$317.00	\$100 + \$5.00/head
Shady Grove Elementary										
Price for Inspection (Annual)	\$600.00	\$452.00	\$200.00	\$2,400.00	\$700.00	Yr 1-\$594.00 Yr 2-\$792.00	\$225.00	\$249.42	\$1,044.00	\$600.00
Price for Sensitivity Testing (Annual)	\$760.00	\$452.00	\$240.00	\$3,600.00	\$525.00	Yr 1-\$456.00 Yr 2- N/A	\$160.00	\$301.50	\$278.00	\$100 + \$5.00/head
Whitley Road Elementary										
Price for Inspection (Annual)	\$360.00	\$362.50	\$200.00	\$2,400.00	\$700.00	Yr 1-\$594.00 Yr 2-\$792.00	\$325.00	\$261.54	\$1,128.00	\$600.00
Price for Sensitivity Testing (Annual)	\$850.00	\$362.50	\$200.00	\$3,600.00	\$215.00	Yr 1-\$585.00 Yr 2- N/A	\$160.00	\$337.50	\$356.00	\$100 + \$5.00/head
Willis Lane Elementary										
Price for Inspection (Annual)	\$360.00	\$452.00	\$200.00	\$2,400.00	\$700.00	Yr 1-\$792.00 Yr 2-\$792.00	\$225.00	\$310.92	\$975.00	\$600.00
Price for Sensitivity Testing (Annual)	\$540.00	\$452.00	\$200.00	\$3,600.00	\$425.00	Yr 1-\$88.00 Yr 2- N/A	\$150.00	\$297.00	\$246.00	\$100 + \$5.00/head
New Directions Learning Center										
Price for Inspection (Annual)	\$240.00	\$159.50	\$60.00	\$2,400.00	\$400.00	Yr 1-\$264.00 Yr 2-\$264.00	\$150.00	\$57.78	\$308.00	\$600.00
Price for Sensitivity Testing (Annual)	\$240.00	\$159.50	\$40.00	\$3,600.00	\$95.00	Yr 1-\$149.00 Yr 2- N/A	\$15.00	\$25.50	\$20.00	\$100 + \$5.00/head
Education Center Admin. Bldg.										
Price for Inspection (Annual)	\$240.00	\$342.00	\$125.00	\$1,200.00	\$800.00	Yr 1-\$594.00 Yr 2-\$792.00	\$250.00	\$201.24	\$1,004.00	\$600.00
Price for Sensitivity Testing (Annual)	\$240.00	\$342.00	\$60.00	\$1,600.00	\$220.00	Yr 1-\$473.00 Yr 2- N/A	\$0.00	\$232.50	\$7.00	\$100 + \$5.00/head
Maintenance/Warehouse/Transportation										
Price for Inspection (Annual)	\$240.00	\$156.50	\$60.00	\$1,200.00	\$500.00	Yr 1-\$528.00 Yr 2-\$528.00	\$100.00	\$58.50	\$525.00	\$600.00
Price for Sensitivity Testing (Annual)	\$240.00	\$156.50	\$65.00	\$1,600.00	\$0.00	Yr 1-\$132.00 Yr 2- N/A	\$0.00	\$40.50	\$65.00	\$100 + \$5.00/head

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Total for Inspection & Testing	\$33,520.00	\$24,723.00	\$13,175.00	\$175,680.00	\$42,260.00	\$38,582.00-yr. 1	\$14,604.00	\$17,260.38	\$39,008.00	\$26,000.00
Additional Information			Some information as to device quantities on the spreadsheet appear to have inaccuracies in relation to information gathered upon site visits. Our quotation reflects the greater of the two.	Lift charges for each individual complex are: Per week-\$400.00, Per day-\$80.00. These charges will be above and beyond listed inspection prices. Lift charges will only be assessed on complexes that require such services	These prices are reflected individually and separately. If an inspection and a sensitivity test are performed for one location, the prices should be added together. We are Notifier Distributors and can service any Notifier Panel.	During year #1 of the contract, LSCI will schedule sensitivity testing concurrent with the F/A inspection in order to reduce costs to the District. Year #3 will be priced the same as Year #1. Service Call Rates: LSCI will NOT charge a premium rate for after hours or holiday service calls. All service calls will be charged at the same discounted rate. SPECIAL CONDITIONS: 24 hour systems monitoring will be done at 25% off list rate IF LSCI is selected as vendor for BOTH Fire Alarm Inspection/Testing AND Service. Otherwise, the monthly fee will return to the standard rate. This would amount to an annual savings to the District of \$5,220.00.	Prices are based on that all fire alarm panels are up and working. Keller ISD will provide password of the day per panel.		Standard labor rate per hour (\$), rate offered Keller ISD \$65.00 per hour. After hour and holiday labor rate per hour \$188.00, rate offered to Keller ISD \$98.00 This is a 48% discount. Offer to resell materials at manufacture list.	Sensitivity will only be performed if system is due, unless directed by KISD staff. Analog addressable panels with sensitivity capabilities will be utilized. Passcodes must be provided by KISD, otherwise physical testing will have to be performed.