

**Executive Summary Report**  
**Prepared for Board of Trustees Meeting**  
**March 10, 2015**

**Report on RFQ 150217**  
**for E-Rate Network Equipment 2015**

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**Board Goal:** VI. Growth, Change & Fiscal Responsibility

**Purpose of Report**

This report has been created for the Board to review the equipment pricing to be submitted for e-rate consideration. The district requested proposals in order to find the best pricing to submit to e-rate. RFQ 150217 for network equipment has been received.

**Objectives**

- Use the Erate system to migrate older network equipment
- Keep ahead of impending “end of life “with major equipment
- Save the district money with optimum discounts

**Operational Impact**

The district will not hear from the FCC Schools and Libraries Division of Erate until August or September, 2015, to know whether we will receive the Erate funding requested. Once we are notified of the award we will be audited for proper paperwork submission.

Once we pass this step then we will bring the RFQ to the Board for consideration. The committee gave Netsync the highest ranking with a negotiated price of \$3,258,298.11. The district will not be obligated to approve to this RFQ if the district portion of the funding is not available. The district will be required to fund approximately 40% of the total. The final percentage amount could change one or more points due to the final free and reduced total.

If this district does not have the 39-40% funding, the FCC will go to the next qualifying district.

The RFQ tabulation and ranking are attached including the campus totals, tabulations and criteria. If the district is awarded the e-rate funding, and we can fund our portion, this will allow the district to replace outdated equipment and help to save on our maintenance costs.

**Other Options**

The district only considered items listed for quote. The district would continue with the existing network equipment and replace it as budget will allow.