

SUPPORTING AGENDA DATA
BOARD OF DIRECTORS, EDUCATION SERVICE CENTER, REGION 20

October 23, 2019

AGENDA ITEM #12: PROPOSALS

Proposal for Temporary Security Staffing
Proposal for PACE Purchasing Cooperative for Computer Hardware, Software, Services and Supplies
Renewal for the Purchase of 508 Compliance Services

ACTION: It is recommended that the following resolution be adopted:

BE IT RESOLVED, That the Board of Directors approves the proposals listed on the following Page(s).

Respectfully submitted,



Jeff Goldhorn
Executive Director

PROPOSALS

PROPOSAL FOR TEMPORARY SECURITY STAFFING

EXPLANATION: The Deputy Director of Business and Technology Services requested that proposal #1910 be solicited for the purchase of Temporary Security Staffing. Eight proposals were mailed. Four responsive proposals were received. A tabulation of the proposals is attached to this agenda item. **The proposal for Temporary Security Staffing, proposal #1910 is awarded to: Vets Securing America.**

PROPOSAL FOR PACE PURCHASING COOPERATIVE FOR COMPUTER HARDWARE, SOFTWARE, SERVICES AND SUPPLIES

EXPLANATION: The Deputy Director of Business and Technology Services requested that proposals be solicited for Computer Hardware, Software, Services and Supplies to benefit the PACE Purchasing Cooperative membership. Nine proposals were mailed. Four responsive proposal was received. A tabulation of the responsive proposal is attached to this agenda item. This PACE proposals term will become effective and awarded upon board approval. **The proposal for PACE Purchasing Cooperative for Computer Hardware, Software, Services and Supplies, Proposal #P00185, is awarded to responsive bidders: CDW-G and SHI.**

RENEWAL FOR THE PURCHASE OF 508 COMPLIANCE SERVICES

EXPLANATION: The Deputy Director of Administrative and Instructional Services requested that proposal #1808 be renewed for the purchase of 508 Compliance services. This proposal has one additional renewal option. The award period for this proposal is from January 1, 2020 through December 31, 2020. **The proposal #1808 is renewed to: StratComm Inc. an estimated annual amount of \$45,000.00.**

Temporary Security Staffing, proposal #1910

	Points	Champion National Security	Choleta	Comsec Security Agency	Premier Protective Svc	Securitas	Vets Securing America
Number of Available Personnel		150	25-30	25	5	5 to 6	25-40
Hourly rate to employee		\$11.00	\$14.10	\$11.00 to \$12.00	\$12.00	\$11.86	\$12.00
Hourly rate by ESC-20		\$16.99 - \$19.30	\$19.90	\$17.82	\$16.75	\$18.26	\$16.84
Nights		no rate differential	10%	no rate differential	no rate differential	no rate differential	\$16.84
Weekends		no rate differential	no rate differential	no rate differential	no rate differential	no rate differential	\$16.84
Holiday		\$25.49 - \$28.94	no rate differential	1.5 times regular rate	1.5 times regular rate	1.5 times regular rate	\$23.58
Other		same as holiday	no rate differential	no rate differential	1.5 times regular rate	no rate differential	\$23.58
Full time Staff		300	120	22	8	77658	5000
Average Number Placed		200	10	1	10	36	100
Number of Available Personnel	10	10	7	6	4	5	8
Hourly rate to employee	25	20	25	21	22	21	22
Hourly rate by ESC-20	35	33	30	32	35	31	34
Quality of Proposal	10	9	9	9	9	8	10
References	10	9	0	9	9	0	9
Full time Staff	10	10	9	8	7	10	10
Average Number Placed	10	10	7	5	7	8	9
Total	110	101	87	90	93	83	102

PACE Purchasing Cooperative for Computer Hardware, Software, Services and Supplies, Proposal #P00185

	Possible Points	Coast to Coast Computer Supplies	CDW-G	Gray Technologies	SHI
Conformance to Term and Conditions	5	5	5	5	5
Pricing	38	30	32	30	30
Industry and Marketplace Successes	5	5	5	4	5
Bidders ability to deliver and service to PACE members	10	10	10	8	10
Bidders marketing plan	5	5	5	4	5
Value added attributes	5	2	5	2	5
Invoicing payment terms	2	2	2	2	2
Warranty coverage	10	9	9	9	9
Selection and variety of products and services offered	20	4	19	3	19
Total	100	72	92	67	90