# Curriculum Associates

### Prepared For:

Theresa O'Brien Livonia Public School District 15125 Farmington Rd, Livonia, MI 48154

7/18/2019

Dear Theresa O'Brien,

Thank you for requesting a price quote from Curriculum Associates. The chart below provides a summary of the products and/or services included. If you have any questions or would like any changes, please contact us.

Quote ID: 179245.5 Valid For: 90 days

Product	List Price	Net Price
i-Ready	\$115,620.00	\$92,496.00
Professional Development	\$9,000.00	\$9,000.00
	List Total:	\$124,620.00
	Savings:	\$23,124.00
	Shipping/Tax/Other:	\$0.00
	Total:	\$101,496.00

Thank you again for your interest in Curriculum Associates.

# Sincerely

Jeffrey Tompkins 313-316-0141 jtompkins@cainc.com

Please submit this quote with your purchase order

# **Curriculum Associates**

**Quote ID: 179245.5 Date:** 7/18/2019 **Valid For:** 90 Days

# Prepared For:

Theresa O'Brien Livonia Public School District 15125 Farmington Rd, Livonia, MI 48154 tobrien@livoniapublicschools.org

# Your Representative:

Jeffrey Tompkins 313-316-0141 jtompkins@cainc.com

Total Building Enrollment: 485						
Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Math Diagnostic Per Student License 1 Year	Multiple	13086.0	442	\$6.00	\$4.80	\$2,121.60
i-Ready Reading Diagnostic Per Student License 1 Year	Multiple	13088.0	92	\$6.00	\$4.80	\$441.60
i-Ready Reading Diagnostic Per Student License 1 Year	Multiple	13088.0	342	\$6.00	\$4.80	\$1,641.60
i-Ready Reading Instruction Add On Per Student License 1 Year	Multiple	13171.0	14	\$24.00	\$19.20	\$268.80
					Subtotal:	\$4,473.60
					Shipping:	\$0.00
Tax:						
School Subtotal:						

Cleveland Elementary School 28030 Cathedral St, L	ivonia, MI 48	3150				
Total Building Enrollment: 489						
Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Math Diagnostic Per Student License 1 Year	Multiple	13086.0	446	\$6.00	\$4.80	\$2,140.80
i-Ready Reading Diagnostic Per Student License 1 Year	Multiple	13088.0	93	\$6.00	\$4.80	\$446.40
i-Ready Reading Diagnostic Per Student License 1 Year	Multiple	13088.0	345	\$6.00	\$4.80	\$1,656.00
i-Ready Reading Instruction Add On Per Student License 1 Year	Multiple	13171.0	14	\$24.00	\$19.20	\$268.80
					Subtotal:	\$4,512.00
					Shipping:	\$0.00
Tax:						
				Sch	ool Subtotal:	\$4,512.00

Coolidge Elementary School 30500 Curtis Rd, Livoni	a, MI 48152					
Total Building Enrollment: 495						
Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Math Diagnostic Per Student License 1 Year	Multiple	13086.0	451	\$6.00	\$4.80	\$2,164.80
i-Ready Reading Diagnostic Per Student License 1 Year	Multiple	13088.0	349	\$6.00	\$4.80	\$1,675.20
i-Ready Reading Diagnostic Per Student License 1 Year	Multiple	13088.0	94	\$6.00	\$4.80	\$451.20
i-Ready Reading Instruction Add On Per Student License 1 Year	Multiple	13171.0	15	\$24.00	\$19.20	\$288.00
					Subtotal:	\$4,579.20
					Shipping:	\$0.00
Tax:						
				Sch	ool Subtotal:	\$4,579.20

Cooper Upper Elementary School 28550 Ann Arbor	Trl, Westlar	nd, MI 4818	35			
Total Building Enrollment: 649						
Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Math Diagnostic Per Student License 1 Year	Multiple	13086.0	592	\$6.00	\$4.80	\$2,841.60
i-Ready Reading Diagnostic Per Student License 1 Year	Multiple	13088.0	618	\$6.00	\$4.80	\$2,966.40
i-Ready Reading Instruction Add On Per Student License 1 Year	Multiple	13171.0	19	\$24.00	\$19.20	\$364.80
					Subtotal:	\$6,172.80
					Shipping:	\$0.00
Tax:						
				Sch	ool Subtotal:	\$6,172.80

Emerson Middle School 29100 W Chicago St, Livonia, MI	48150					
Total Building Enrollment: 732						
Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Diagnostic Prof Dev On Site Practicing User Package: Helping all Learners Succeed (All sessions up to 6 hrs)	Multiple	19988.0	1	\$1,500.00	\$1,500.00	\$1,500.00
i-Ready Math Diagnostic Per Student License 1 Year	Multiple	13086.0	709	\$6.00	\$4.80	\$3,403.20
i-Ready Math Instruction Add On Per Student License 1 Year	Multiple	13178.0	70	\$24.00	\$19.20	\$1,344.00
i-Ready Reading Diagnostic Per Student License 1 Year	Multiple	13088.0	709	\$6.00	\$4.80	\$3,403.20
i-Ready Reading Instruction Add On Per Student License 1 Year	Multiple	13171.0	105	\$24.00	\$19.20	\$2,016.00
					Subtotal:	\$11,666.40
					Shipping:	\$0.00
Tax:						
				Sch	ool Subtotal:	\$11,666.40

Frost Middle School 14041 Stark Rd, Livonia, MI 48154						
Total Building Enrollment: 631						
Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Diagnostic Prof Dev On Site Practicing User Package: Helping all Learners Succeed (All sessions up to 6 hrs)	Multiple	19988.0	1	\$1,500.00	\$1,500.00	\$1,500.00
i-Ready Math Diagnostic Per Student License 1 Year	Multiple	13086.0	611	\$6.00	\$4.80	\$2,932.80
i-Ready Math Instruction Add On Per Student License 1 Year	Multiple	13178.0	60	\$24.00	\$19.20	\$1,152.00
i-Ready Reading Diagnostic Per Student License 1 Year	Multiple	13088.0	611	\$6.00	\$4.80	\$2,932.80
i-Ready Reading Instruction Add On Per Student License 1 Year	Multiple	13171.0	90	\$24.00	\$19.20	\$1,728.00
					Subtotal:	\$10,245.60
					Shipping:	\$0.00
Tax:						
				Sch	ool Subtotal:	\$10,245.60

Grant Elementary School 9300 Hubbard St, Livonia, N	11 48150					
Total Building Enrollment: 532						
Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Math Diagnostic Per Student License 1 Year	Multiple	13086.0	485	\$6.00	\$4.80	\$2,328.00
i-Ready Reading Diagnostic Per Student License 1 Year	Multiple	13088.0	375	\$6.00	\$4.80	\$1,800.00
i-Ready Reading Diagnostic Per Student License 1 Year	Multiple	13088.0	101	\$6.00	\$4.80	\$484.80
i-Ready Reading Instruction Add On Per Student License 1 Year	Multiple	13171.0	16	\$24.00	\$19.20	\$307.20

Subtotal:	\$4,920.00
Shipping:	\$0.00
Tax:	\$0.00
School Subtotal:	\$4,920.00

Hayes Elementary School 30600 Louise St, Westland	l, MI 48185					
Total Building Enrollment: 512						
Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Math Diagnostic Per Student License 1 Year	Multiple	13086.0	467	\$6.00	\$4.80	\$2,241.60
i-Ready Reading Diagnostic Per Student License 1 Year	Multiple	13088.0	361	\$6.00	\$4.80	\$1,732.80
i-Ready Reading Diagnostic Per Student License 1 Year	Multiple	13088.0	97	\$6.00	\$4.80	\$465.60
i-Ready Reading Instruction Add On Per Student License 1 Year	Multiple	13171.0	15	\$24.00	\$19.20	\$288.00
					Subtotal:	\$4,728.00
					Shipping:	\$0.00
					Tax:	\$0.00
				Sch	ool Subtotal:	\$4,728.00

Holmes Middle School 16200 Newburgh Rd, Livonia, MI	48154								
Total Building Enrollment: 737									
Product Name	Grade	Item #	Qty	List Price	Net Price	Total			
i-Ready Diagnostic Prof Dev On Site Practicing User Package: Helping all Learners Succeed (All sessions up to 6 hrs)	Multiple	19988.0	1	\$1,500.00	\$1,500.00	\$1,500.00			
i-Ready Math Diagnostic Per Student License 1 Year	Multiple	13086.0	715	\$6.00	\$4.80	\$3,432.00			
i-Ready Math Instruction Add On Per Student License 1 Year	Multiple	13178.0	70	\$24.00	\$19.20	\$1,344.00			
i-Ready Reading Diagnostic Per Student License 1 Year	Multiple	13088.0	715	\$6.00	\$4.80	\$3,432.00			
i-Ready Reading Instruction Add On Per Student License 1 Year	Multiple	13171.0	105	\$24.00	\$19.20	\$2,016.00			
					Subtotal:	\$11,724.00			
					Shipping:	\$0.00			
Tax:									
				Sch	ool Subtotal:	\$11,724.00			

Hoover Elementary School 15900 Levan Rd, Livonia,	, MI 48154					
Total Building Enrollment: 500						
Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Math Diagnostic Per Student License 1 Year	Multiple	13086.0	456	\$6.00	\$4.80	\$2,188.80
i-Ready Reading Diagnostic Per Student License 1 Year	Multiple	13088.0	352	\$6.00	\$4.80	\$1,689.60
i-Ready Reading Diagnostic Per Student License 1 Year	Multiple	13088.0	95	\$6.00	\$4.80	\$456.00
i-Ready Reading Instruction Add On Per Student License 1 Year	Multiple	13171.0	15	\$24.00	\$19.20	\$288.00
					Subtotal:	\$4,622.40
					Shipping:	\$0.00
Tax:						
School Subtotal:						

Johnson Upper Elementary Sch 8400 N Hix Rd, Westland, MI 48185							
Total Building Enrollment: 506							
Product Name	Grade	Item #	Qty	List Price	Net Price	Total	
i-Ready Math Diagnostic Per Student License 1 Year	Multiple	13086.0	461	\$6.00	\$4.80	\$2,212.80	

i-Ready Reading Diagnostic Per Student License 1 Year	Multiple	13088.0	482	\$6.00	\$4.80	\$2,313.60	
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i-Ready Reading Instruction Add On Per Student License 1 Year	Multiple	13171.0	15	\$24.00	\$19.20	\$288.00	
Subtotal:							
Shipping:							
Tax:							
				Sch	ool Subtotal:	\$4,814.40	

Total Building Enrollment: 437						
Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Math Diagnostic Per Student License 1 Year	Multiple	13086.0	398	\$6.00	\$4.80	\$1,910.40
i-Ready Reading Diagnostic Per Student License 1 Year	Multiple	13088.0	83	\$6.00	\$4.80	\$398.40
i-Ready Reading Diagnostic Per Student License 1 Year	Multiple	13088.0	308	\$6.00	\$4.80	\$1,478.40
i-Ready Reading Instruction Add On Per Student License 1 Year	Multiple	13171.0	13	\$24.00	\$19.20	\$249.60
					Subtotal:	\$4,036.80
					Shipping:	\$0.00
					Tax:	\$0.00
				Sch	ool Subtotal:	\$4,036.80

Livonia Public School District 15125 Farmington Rd, Livo	nia, MI 48	3154				
Total Building Enrollment: 8905						
Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Diagnostic Prof Dev On Site Add on Leadership Session (Up to 3 hrs)	Multiple	19990.0	1	\$0.00	\$0.00	\$0.00
i-Ready Diagnostic Prof Dev On Site Practicing User Package: Helping all Learners Succeed (All sessions up to 6 hrs)	Multiple	19988.0	3	\$1,500.00	\$1,500.00	\$4,500.00
					Subtotal:	\$4,500.00
					Shipping:	\$0.00
Tax:						\$0.00
				Sch	ool Subtotal:	\$4,500.00

Total Building Enrollment: 54	<u> </u>					
Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Math Diagnostic Per Student License 1 Year	Multiple	13086.0	49	\$6.00	\$4.80	\$235.20
i-Ready Reading Diagnostic Per Student License 1 Year	Multiple	13088.0	12	\$6.00	\$4.80	\$57.60
i-Ready Reading Diagnostic Per Student License 1 Year	Multiple	13088.0	37	\$6.00	\$4.80	\$177.60
i-Ready Reading Instruction Add On Per Student License 1 Year	Multiple	13171.0	1	\$24.00	\$19.20	\$19.20
					Subtotal:	\$489.60
					Shipping:	\$0.00
					Tax:	\$0.00
				Sch	ool Subtotal:	\$489.60

Randolph Elementary School 14470 Norman St, Livonia, MI 48154							
Total Building Enrollment: 484							
Product Name	Grade	Item #	Qty	List Price	Net Price	Total	
i-Ready Math Diagnostic Per Student License 1 Year	Multiple	13086.0	441	\$6.00	\$4.80	\$2,116.80	

i-Ready Reading Diagnostic Per Student License 1 Year	Multiple	13088.0	92	\$6.00	\$4.80	\$441.60
i-Ready Reading Diagnostic Per Student License 1 Year	Multiple	13088.0	341	\$6.00	\$4.80	\$1,636.80
i-Ready Reading Instruction Add On Per Student License 1 Year	Multiple	13171.0	14	\$24.00	\$19.20	\$268.80
Subtotal:						
					Shipping:	\$0.00
Tax:						
				Sch	ool Subtotal:	\$4,464.00

Total Building Enrollment: 704						
Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Math Diagnostic Per Student License 1 Year	Multiple	13086.0	642	\$6.00	\$4.80	\$3,081.60
i-Ready Reading Diagnostic Per Student License 1 Year	Multiple	13088.0	670	\$6.00	\$4.80	\$3,216.00
i-Ready Reading Instruction Add On Per Student License 1 Year	Multiple	13171.0	21	\$24.00	\$19.20	\$403.20
					Subtotal:	\$6,700.80
					Shipping:	\$0.00
					Tax:	\$0.00
				Sch	ool Subtotal:	\$6,700.80

Roosevelt Elementary School 30200 Lyndon St, Livo	nia, MI 4815	4				
Total Building Enrollment: 359						
Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Math Diagnostic Per Student License 1 Year	Multiple	13086.0	327	\$6.00	\$4.80	\$1,569.60
i-Ready Reading Diagnostic Per Student License 1 Year	Multiple	13088.0	68	\$6.00	\$4.80	\$326.40
i-Ready Reading Diagnostic Per Student License 1 Year	Multiple	13088.0	253	\$6.00	\$4.80	\$1,214.40
i-Ready Reading Instruction Add On Per Student License 1 Year	Multiple	13171.0	11	\$24.00	\$19.20	\$211.20
					Subtotal:	\$3,321.60
					Shipping:	\$0.00
Tax:						\$0.00
School Subtotal:						\$3,321.60

Total Building Enrollment: 281						
Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Math Diagnostic Per Student License 1 Year	Multiple	13086.0	256	\$6.00	\$4.80	\$1,228.80
i-Ready Reading Diagnostic Per Student License 1 Year	Multiple	13088.0	53	\$6.00	\$4.80	\$254.40
i-Ready Reading Diagnostic Per Student License 1 Year	Multiple	13088.0	198	\$6.00	\$4.80	\$950.40
i-Ready Reading Instruction Add On Per Student License 1 Year	Multiple	13171.0	8	\$24.00	\$19.20	\$153.60
					Subtotal:	\$2,587.20
					Shipping:	\$0.00
					Tax:	\$0.00
				Sch	ool Subtotal:	\$2,587.20

Webster Elementary School 32401 Pembroke St, Livonia, MI 48152						
Total Building Enrollment: 315						
Product Name	Grade	Item #	Qty	List Price	Net Price	Total

i-Ready Math Diagnostic Per Student License 1 Year	Multiple	13086.0	287	\$6.00	\$4.80	\$1,377.60
i-Ready Reading Diagnostic Per Student License 1 Year	Multiple	13088.0	150	\$6.00	\$4.80	\$720.00
i-Ready Reading Diagnostic Per Student License 1 Year	Multiple	13088.0	139	\$6.00	\$4.80	\$667.20
i-Ready Reading Instruction Add On Per Student License 1 Year	Multiple	13171.0	9	\$24.00	\$19.20	\$172.80
Subtotal:						
					Shipping:	\$0.00
Tax:						
School Subtotal:						

Total	
List Total:	\$124,620.00
Savings:	\$23,124.00
Merchandise Total:	\$101,496.00
Voucher/Credit:	\$0.00
Estimated Tax:	\$0.00
Estimated Shipping:	\$0.00
Total:	\$101,496.00

# **Special Notes**

20% discount applied to i-Ready based on scope of quote.

F.O.B.: N. Billerica, MA 01862

Shipping: Shipping based on MDSE total (min: \$12.99)

Terms: Net 30 days, pending credit approval

Fed. ID: #26-3954988

Please submit this quote with your purchase order

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# Curriculum Associates

# Placing an Order

Please attach quote to all signed purchase orders.

Email: orders@cainc.com
Fax: 1-800-366-1158

3) **Mail**:

ATTN: CUSTOMER SERVICE DEPT. Curriculum Associates, LLC 153 Rangeway Rd North Billerica, MA 01862-2013

Please visit CurriculumAssociates.com for more information about placing orders or contact CA's Customer Service department (1-800-225-0248) and reference quote number for questions.

#### Shipping Policy

Unless otherwise noted, shipping costs are calculated as follows:

Order Amount	Percentage of Order
\$999.99 and less	12% with \$12.99 minimum freight charge
\$1,000.00 to \$4,999.99	10%
\$5,000.00 to \$99,999.99	8%
\$100,000.00 and more	6%

Please contact local CA Representative, customer service (1-800-225-0248), or CurriculumAssociates.com for expedited shipping rates.

Unless otherwise expressly indicated, the shipping terms for all deliveries is FOB CA's Shipping Point (whether to a CA or third party facility). Risk of loss and title is passed to purchaser upon transfer of the goods to carrier, standard shipping charges (listed above) are added to the invoice or included in the unit price unless otherwise specified.

### Payment Terms

Payment terms are as follows:

- With credit approval: Net 30 days
- Without credit approval: Payment in full at time of order
- Accounts must be current before subsequent shipments are made

#### i-Ready®

Customer's use of i-Ready® shall be subject to the i-Ready Terms and Conditions of Use, which can be found at i-ready.com/support.

# Return Policy

Except for materials sold on a non-refundable basis, purchaser may return, at purchaser risk and expense, purchased materials with pre-approval from CA's Customer Service. Please examine your order upon receipt. Before returning material, call CA's Customer Service department (1-800-225-0248) for return authorization. When returning material, please include your return authorization number and the return form found on the CA website. i-Ready® and BRIGANCE® Online Management Systems may be returned for a pro-rated refund for the remaining time left on the contract. We do not accept returns on unused i-Ready licenses®, individually sold Teacher Toolbox access packs, materials that have been used and/or are not in "saleable condition," and individual components of kits including but not limited to BRIGANCE® Kits. For more information about the return policy, please visit CurriculumAssociates.com/support/shipping-and-returns.