



**FOREST LAKE AREA SCHOOLS
FOREST LAKE, MN 55025**

June 26, 2014

AGENDA ITEM: 9.4

TOPIC: AWARD PHONE SYSTEM RFP

BACKGROUND: The school district's telephone system, which is more than 15 years old, has exceeded its expected useful life. System support is no longer available from corporate sources, and parts and supplies are only available from third tier market suppliers such as recyclers and salvage companies.

PROCESS: The School Board approved RFP was advertised in the Forest Lake Times on April 17th and 24th, 2014. Responses were received on May 12th, 2014. The responses were analyzed and the recommendation to award will be presented to the School Board for consideration at the May 29, 2014 School Board Meeting.

RECOMMENDATION: The Administration recommends that the School Board award the proposal for Telephone Voice System, Data Switches and Implementation Services to Integra in the amount of \$576,295 and to direct the Administration to obtain lease financing for this project over a 60-month period.

Forest Lake Area Schools VOIP Telephony and related items cost summary

June 3, 2014

Responding Vendor Manufacturer	Black Box Mitel	Integra Mitel	Integra Mitel
		w/ Consoles	NO/Consoles
Voice System, Voicemail, Unified Messaging			
Hub	138,595	352,488	352,488
Remote Sites	80,180	-	-
Adds/Deducts			
Unified Messaging	11,510	incl.	incl.
Consoles	-	-	(6,154)
Gateways	-	-	(18,084)
UPS	-	-	(11,633)
Telephone handsets	273,848	136,785	136,785
Maintenance (7 yrs)	<u>203,690</u>	<u>122,893</u>	<u>122,893</u>
Total	<u><u>707,823</u></u>	<u><u>612,166</u></u>	<u><u>576,295</u></u>

Business Services