# MEMO

To: JPS Board Of Education

From: Phil Rowley, Director of Information Technology

- Christine Marcy, Director of Finance and Operations
- Date: Wednesday April 16, 2025
- Subject: Chromebook Purchase

#### SUMMARY

Jenison Public Schools aims to sustain our 1-to-1 Chromebook program by purchasing new devices for each year's incoming freshman class. These devices have an approximate lifespan of five to seven years and Google guarantees software updates for up to ten years. Devices from graduating seniors are filtered down to lower grades to replace devices that may no longer be repairable or allow us to part-out other devices to save on parts and repair costs. This expense is budgeted each year under the General Fund and is designated as "Technology Replacement". Any remaining funds can be used to replace other devices throughout the district, such as staff computers.

# **EVALUATION**

Each year in March, REMC releases a list of pre-negotiated computer pricing with preferred vendors. Again this year, SEHI Computer Products is on the list and has quoted us a REMC catalog discount price on Chromebooks. The total cost for 400 Chromebooks is \$130,320. 400 devices allows approximately 30 extras to account for additional enrollments, replacements and spares for when students need a device when theirs is being repaired. We are in the second year of this replacement cycle and it has been working well to keep our Chromebook fleet up to date. This also puts the newest devices in the hands of our HS Students, and helps to benefit them through their secondary journey toward graduation.

## OTHER SOLUTIONS AND TARIFFS

JPS Technology Staff reviewed several different Chrome devices and found value by keeping with the HP brand. Parts availability and warranty repairs are in line with other vendors such as Dell and Lenovo. We additionally proposed a lesser cost 11" screen to the HS Administration. There were some concerns with going down in screen size. The Tech Director solicited input from instructional staff as well as students and determined a 14" Chromebook screen is preferred for the needs at JPS.

SEHI has cautioned us the existing quote is subject to a limited stock and potential tariffs. At this time, we expect to be able to secure this purchase for the amount of \$130,320 but will come back to the board, should there be any changes to this quote.

## PURCHASE PROPOSAL

JPS intends to purchase 400 Chromebooks from SEHI Computer Products in the amount of \$130,320 and distribute the devices to our incoming freshman. Any extras will be held in inventory for additional enrollments and swaps when repairs are needed.