



**Terry W. Hartle**  
**Senior Vice President, ACE**

**Specialization:** *Accreditation, college costs, federal policy, federal student aid, higher education finance, immigration, legislative issues, tuition*

Terry W. Hartle is one of America's most effective and experienced advocates for higher education. At ACE, where he has served for more than 20 years, he directs comprehensive efforts to engage federal policymakers on a broad range of issues including student aid, government regulation, scientific research and tax policy. His work involves representation before the U.S. Congress, administrative agencies and the federal courts. As an expert voice on behalf of colleges and universities, he is quoted widely in the national and international media on higher education issues.

Given ACE's historic role in coordinating the government relations efforts of some 60 associations in the Washington-based higher education community, Hartle plays a central part in developing public policy positions that impact all colleges and universities, and also oversees the Council's external relations functions.

Prior to joining the council in 1993, Hartle served for six years as education staff director for the Senate Committee on Labor and Human Resources, then chaired by Sen. Edward M. Kennedy. Prior to 1987, Hartle was director of social policy studies and resident fellow at the American Enterprise Institute, and a research scientist at the Educational Testing Service. Hartle has authored or co-authored numerous articles, books, and national studies and contributes regular book reviews to *The Christian Science Monitor*.

Hartle received a doctorate in public policy from The George Washington University (DC), a master's in public administration from the Maxwell School at Syracuse University (NY) and a bachelor's degree in history (summa cum laude) from Hiram College (OH). He was awarded an honorary doctor of laws degree by Northeastern University (MA). He has received the Hiram College Alumni Achievement Award, and has been inducted into the Hiram College Athletic Hall of Fame. He is a member of Phi Beta Kappa.