

## Smith & Associates Consulting

August 16, 2011

Mrs. Sally Havey  
Insurance Coordinator  
Denton Independent School District  
P O Box 1951  
Denton, Texas 76202

Dear Sally,

At the request of Denton Independent School District, our office assisted in the preparation of proposals for various Employee Benefit products. The services requested were:

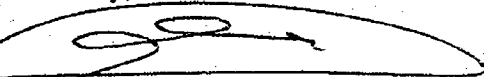
- Fully Insured Dental Program
- Section 125 Claims Administration

A total of five (5) Fully Insured Dental proposals were received with eight (8) various options. The Fully Insured Dental Program vendors that submitted a proposal were Cigna Healthcare, Ameritas Group, Metlife, Assurant, and Blue Cross Blue Shield of Texas. After a complete and in depth review and analysis of the proposal, it is our recommendation that the District select Cigna Healthcare for the Fully Insured Dental Program.

The District received eight (8) proposals for Section 125 Claims Administration. The vendors that submitted a proposal were United Healthcare, Blue Cross Blue Shield of Texas (PayFlex), Cigna Healthcare (Allegiance), CoreSource, Mutual Assurance Administrators, Wells Fargo Insurance Services, Delta Health Systems, and UMR. The District, with the assistance of our office, held phone interviews with the top three (3) proposals, which were CoreSource, PayFlex (BCBS) and Allegiance (Cigna Healthcare). After a complete review of the proposals combined with the interview process it is our recommendation that the District select PayFlex, the vendor of choice from Blue Cross Blue Shield of Texas, as the Section 125 Claim Administrator.

We have attached a copy of the proposal analysis for your review. Please do not hesitate to give us a call with any questions or concerns that you may have.

Sincerely,



Eric D. Smith  
**Smith & Associates Consulting**

Enclosures