

School Nutrition Program: Milk Competitive Bids

Background:

Bids for milk for our school nutrition program were requested from the vendors listed below:

- Milk and Dairy Products
 - Anderson-Erickson Dairy Co., Des Moines, Iowa
 - Dean Food, Le Mars, Iowa (bidding Blue Bunny)
 - Hiland Dairy, Johnston, Iowa

The milk bids were as follows:

	Anderson-Erickson	Dean Food	Hiland Dairy
	Escalator	Escalator	Escalator
• 1% White Milk	\$0.2210	\$0.2025	\$0.2520
• Skim White Milk	\$0.2160	\$0.2022	\$0.2450
• Skim Choc Milk	\$0.2330	\$0.2274	\$0.2570
• 100% Orange Juice	\$0.3500	\$0.3067	\$0.3500

Recommended Action:

Dean Food is our provider this year, and they have performed well. They have also offered us the lowest bids by far for next year.

I recommend accepting the bid from Dean Food at their quoted escalator prices.