

SOLUTIONZ

Quotation

Prepared for:

North Slope Borough School District
A/V Room Move

Reggie Santos
829 Aivik Street
Barrow, AK 99723

Revision: 1

Date: May 5, 2023

Prepared by:

Brian Tribble | 615.647.6373

Solutionz, Inc.

901 Bringham Ave.
Los Angeles, CA 90049
phone 310.571.1207

Project Number: 2303787

Valid Until 5/19/2023

North Slope Borough School District
829 Aivik Street
Barrow, AK 99723
Reggie Santos

To our valued customers:

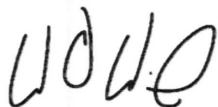
Due to current worldwide component shortages coupled with increasingly challenging shipping and logistic backlogs, the pricing on this quote, along with the corresponding delivery costs and timeframes, are subject to frequent change and may be negatively impacted.

As a result of this market volatility, the prices and delivery times quoted herein will be valid for fourteen (14) days from issuance for any quote dated 5/1/2021 and after. Customers should request an updated quote prior to issuing a Purchase Order if greater than 14 days after the quotation date.

Solutionz is making every effort to ensure timely delivery of all goods and materials required to complete projects as scheduled. To this end, we strongly recommend ordering in advance and allowing Solutionz to procure your items and store them at our warehouse for a small fee. This allows Solutionz to prioritize your order with all suppliers during periods where we experience supply shortages; giving you the best opportunity to keep your project schedule on track and at the best possible price.

Thank you for your consideration and for trusting Solutionz with your order!

Sincerely,



Bill Warnick
Chief Executive Officer
Solutionz Inc.

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 901 Bringham Ave.
 Los Angeles, CA 90049
 phone 310.571.1207

North Slope Borough School District
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 A/V Room Move
 May 5, 2023

Project #: 2303787
 Quote #: 043976
 Revision: 1

System:
RLC Distance Learning Room

ITEM	BRAND	QTY	UNIT	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
1		1		Everything highlighted in light blue is new equipemnt		
2			EA			
3						
	Video System					
4	AVER	1	EA	Reuse and Repurpose Existing Mechanical arm document camera	\$560.00	
5	CHIEF	1	EA	Reuse and Repurpose Existing FUSION PULLOUT	\$266.00	
6	CHIEF	1	EA	Reuse and Repurpose Existing Micro-Adjust Tilt Wall Mount Medium	\$144.00	
7	CHIEF	1	EA	Reuse and Repurpose Existing Electric Height Adj Floor Support XL -US	\$2,000.00	
8	ViewSonic	1	EA	Reuse and Repurpose Existing 65" 3840 x 2160 4K Ultra HD Wireless Presentation Display	\$1,160.00	
9	VIEWSONIC	1	EA	600MM VERTICAL M8 NO OFFSET	\$38.00	\$38.00
10	Viewsonic	1	EA	Reuse and Repurpose Existing IFP8650, LB-WIFI-001, and WMK-047-2 Bundle.	\$3,609.00	
11						
	Video Conferencing System					
12	Crestron	1	EA	Reuse and Repurpose Existing C100 for Zoom Rooms with wall mount touch screen	\$4,500.00	
13	Huddle Cam HD	1	EA	Reuse and Repurpose Existing Second Generation Auto-Tracking 20X Optical Zoom IP Streaming, 3G-SDI / DVI-D / USB3.0 59 FOV (Gray) Control Software only available in English for Windows US Style Power Supply	\$3,000.00	
14	Huddle Cam HD	1	EA	Universal Large Ceiling Mount for use with 1" Pipe Attachment (White)	\$140.00	\$140.00
15	Magewell	1	EA	Reuse and Repurpose Existing USB Capture HDMI Gen 2	\$375.00	
16	Magewell	1	EA	Reuse and Repurpose Existing Reuse and Repurpose Existing USB Capture HDMI Gen 2	\$375.00	
17	Sound Control Technologies	1	EA	Reuse and Repurpose Existing Sony EVI-HD3/DVI & EVI-HD7/DVI Cameras w/Generic Head-End	\$1,544.00	
18	Sound Control Technologies	1	EA	Reuse and Repurpose Existing 1RU: 2 Head-End Modules	\$125.00	
19	VADDIO	1	EA	Reuse and Repurpose Existing RoboSHOT 30E OneLINK HDMI SYS WHT	\$4,638.00	
20						
	Audio System					
21	Biamp Systems	4	EA	Reuse and Repurpose Existing Tesira 4 channel mic/line input card with acoustic echo cancellation per channel	\$446.00	
22	Biamp Systems	1	EA	Reuse and Repurpose Existing Configurable I/O DSP with up to 48 channels of I/O, 1 DSP-2 card (2 additional DSP-2 cards can be added), and 1 AVB-1 network card	\$4,410.00	
23	Biamp Systems	1	EA	Reuse and Repurpose Existing Tesira 4 channel mic/line input card	\$219.00	
24	Biamp Systems	1	EA	Reuse and Repurpose Existing Tesira 4 channel mic/line output card	\$194.00	
25	Nureva	2	EA	Dual HDL410 audio conferencing system, White (Kit W1 + W2) - White	\$8,499.00	\$16,998.00
26	RDL	1	EA	Audio Converter – Balanced to Unbalanced - Terminals, dual-RCA	\$121.00	\$121.00
27	RDL	1	EA	Unbalanced Input Transformer	\$81.00	\$81.00
28	Shure	2	EA	10' Coaxial Cable (RG-58/U) with BNC Connectors	\$21.25	\$42.50
29	SHURE	2	EA	Reuse and Repurpose Existing Includes SLX1 and WL185 Microflex® Cardioid Lavalier Microphone	\$583.00	
30	SHURE	2	EA	Reuse and Repurpose Existing Includes SLX2/SM58 Handheld Transmitter with SM58 Microphone	\$532.00	
31	SHURE	2	EA	Mounting Bracket and BNC Adapter for Remote Antenna Mounting (Contains one)	\$32.00	\$64.00

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32	SHURE	1	EA	Reuse and Repurpose Existing Five-way active antenna splitter and power distribution system for	\$474.00	
				QLX-D*, ULX*, ULX-D*, SLX*, and BLX* (BLX4R only) receivers. (470-952 MHz)		
33	SHURE	2	EA	Reuse and Repurpose Existing 1/2 Wave Omnidirectional Antenna for UR4S+, UR4D+, ULXS4, ULXP4 Receivers, P9T Transmitter, (470-530 MHz)	\$26.25	
34	AV Routing System					
35	Biamp Systems	1	EA	Wireless presentation hub with integrated WiFi access point	\$1,444.00	\$1,444.00
36	Black Box	1	EA	Reuse and Repurpose Existing Component/Composite-to-HDMI Scaler and Converter with Audio	\$319.00	
37	C2G	1	EA	Reuse and Repurpose Existing Bi-Directional S-Video to Composite Video Cable	\$10.05	
38	Crestron	2	EA	Reuse and Repurpose Existing DigitalMedia 8G+* 4K60 4:4:4 HDR Input Card for DM* Switchers, HDBaseT* Compatible	\$619.00	
39	Crestron	1	EA	Reuse and Repurpose Existing 2-Channel DigitalMedia 8G+* 4K60 4:4:4 HDR Output Card for DM* Switchers	\$732.00	
40	Crestron	4	EA	Reuse and Repurpose Existing HDMI* 4K60 4:4:4 HDR Input Card for DM* Switchers	\$450.00	
41	Crestron	2	EA	Reuse and Repurpose Existing 2-Channel HDMI* 4K60 4:4:4 HDR Scaling Output Card for DM* Switchers	\$1,013.00	
42	Crestron	1	EA	Reuse and Repurpose Existing 8x8 DigitalMedia™ Switcher	\$2,419.00	
43	Crestron	2	EA	Reuse and Repurpose Existing DigitalMedia 8G+* 4K60 4:4:4 HDR Receiver and Room Controller with Scaler	\$1,013.00	
44	Crestron	1	EA	Reuse and Repurpose Existing USB over Category Cable Extender, Local and Remote	\$563.00	
45	Control System					
46	Crestron	1	EA	Reuse and Repurpose Existing Dual-Technology Occupancy Sensor, PoE, 2,000 Sq Ft	\$282.00	
47	Crestron	1	EA	Reuse and Repurpose Existing 4-Series Control System	\$1,575.00	
48	Cisco	1	EA	Reuse and Repurpose Existing AV Series 24 Port Managed Switch		
49	Equipment Rack					
50	MIDDLE ATLANTIC	1	EA	1SP PANEL W/BRUSH GROMMET	\$50.00	\$50.00
51	MIDDLE ATLANTIC	2	EA	1SP FLANGED ECONO BLANK	\$8.72	\$17.44
52	Tripp-Lite	1	EA	SMARTTRACK SOUND PROOF SERVER RACK - QUIET ACOUSTIC SERVER RACK, 24U	\$3,031.00	\$3,031.00
53	MIDDLE ATLANTIC	1	EA	3SP RACKSHELF 14.75DP	\$63.00	\$63.00
54	MIDDLE ATLANTIC	1	EA	3SP PERFORATED VENT PANEL	\$22.22	\$22.22
55	CyberPower	1	EA	Reuse and Repurpose Existing Cyberpower PURE SINEWAVE 1500VA CP PFC UPS	\$278.00	
56	Middle Atlantic	2	EA	Reuse and Repurpose Existing 9OUT,15A,RCKMNT POWER CEN	\$96.00	
57	Middle Atlantic	2	EA	Reuse and Repurpose Existing 1SP RACKSHELF 11DP	\$35.00	
58	Middle Atlantic	1	EA	Reuse and Repurpose Existing 2SP RACKSHELF 14.75DP	\$46.00	
59					Total Equipment	\$ 22,112.16
60	Materials					
61		1	Lot	Miscellaneous Parts & Hardware	\$ -	\$ -
62		1	Lot	Wire, Cable & Connectors	\$ 2,400.00	\$ 2,400.00
63					Total Materials	\$ 2,400.00
64	Services					
65				Engineering		\$2,086.00

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66				Drafting		\$1,380.00
67				Control Programming		\$3,357.50
68				DSP Programming		\$484.00
70				Installation		\$13,464.00
71				Field Engineering		\$2,904.00
72				Project Management		\$3,509.00
73				Total Services		\$27,184.50
74						
75	G&A, Warranty and Freight					
76		1.00		G&A	\$ 1,200.00	\$ 1,200.00
77				Total G&A		\$ 1,200.00
78						
79					Sub Total	\$ 52,896.66
80					Sales Tax (0.000%)	\$ -
81					System Total	\$ 52,896.66

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Decommission Barrow HS

ITEM	BRAND	QTY	UNIT	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
1		1		No Equipment - Just Labor Cost		
2						
3						
	Materials					
4		1	Lot	Miscellaneous Parts & Hardware	\$ 267.00	\$ 267.00
5		1	Lot	Wire, Cable & Connectors	\$ -	\$ -
6						
				Total Materials	\$	267.00
7						
	Services					
13				Installation		\$4,896.00
15				Project Management		\$1,089.00
16						
				Total Services		\$5,985.00
17						
18						
	G&A, Warranty and Freight					
19		1.00		G&A	\$ 13.00	\$ 13.00
20						
				Total G&A	\$	13.00
21						
22						
				Sub Total	\$	6,265.00
23				Sales Tax (0.000%)	\$	-
24				System Total	\$	6,265.00

Terms and Conditions

1. ALL SALES ARE FINAL. Any subsequent design changes at the direction of the customer must be agreed upon in writing.
2. PAYMENT TERMS: Invoices are due and payable within 15 days of the invoice date (i.e. Net 15).
3. INVOICING TERMS: Customer to pay 100% in advance to initiate the order process.
4. EXPIRATION: The Estimate is valid for a period of Fourteen (14) days from issuance unless otherwise renewed in writing by Solutionz, Inc.. Solutionz reserves the right to revise or withdraw this Estimate prior to written acceptance by the Customer.
5. AGREEMENT: The prices and terms on this Estimate are not subject to verbal changes, verbal approvals or other verbal agreements. Any changes to prices, terms and conditions must be agreed upon in writing by both parties. Prices are based on market conditions existing on the date of this Estimate and Solutionz, Inc. may revise this Estimate as conditions change prior to final acceptance.
6. LABOR: All labor hours are based on regular working hours, Monday through Friday, 8:00AM-5:00PM. Any work outside of these hours will result in additional charges unless otherwise specified in the Estimate. In addition, all labor hours are based on continuous unrestricted access to the jobsite and facility where the work is to take place. Any access restrictions, interruptions, work stoppages or rescheduling of work not directly caused by Solutionz, Inc. will result in additional labor charges.
7. SALES TAX: Customer tax status may vary, therefore, all Solutionz, Inc. pricing is agreed to on a pre-tax basis. Taxes on Solutionz, Inc. Estimates are estimated as well. The actual amount and/or corrected amount of taxes are the customer's sole responsibility regardless of how taxes were presented in the signed Estimate. Any and all applicable taxes (e.g., Sales Tax, Use Tax, Value Added Tax) will be added to customer invoices pursuant to local laws.
8. FREIGHT, TAXES & TARIFFS: All freight is FOB Origin unless specified otherwise. Some items may drop ship directly to jobsite from the manufacturer. Unless specifically identified in a line item of this Estimate, import tariffs or other international shipping and freight charges are the customer's responsibility and are not included in this Estimate.
9. DEFAULT: Finance charges of 1.5% per month will apply after 15 days in default. Solutionz, Inc. may, at its discretion, turn past due accounts over to collections by an outside company. Customer agrees to pay all costs incurred including, but not limited to, collection fees of 25% of the past due amounts, court costs, and reasonable attorney fees.
10. PAYMENT PROCESSING FEES: Pricing herein was developed on a cash-basis, therefore, alternative payment methods (such as credit cards, bank cards, or other procurement programs that may reduce the net amount received by Solutionz, Inc. other than cash/check/ACH/wire will be assessed processing fees of 3% added to amount due. Not negotiable.
11. STORED GOODS: Customer will be invoiced for all equipment that is stored in a Solutionz, Inc. warehouse on behalf of customer. Storage fees of \$500/mo will apply for each pallet of customer equipment stored beyond 45 days
12. 90-DAY WARRANTY: 90-day warranty on workmanship includes all cabling, connections, and system installation from date of beneficial use. 90-day warranty on equipment includes all installed system equipment from date of first beneficial use. Manufacturers' warranties which extend beyond the 90 days will be honored on a carry-in basis. Any owner furnished equipment (OFE) is assumed to be in good working order. Owner furnished equipment is not covered under any Solutionz, Inc. warranty.

Contract Amount: \$59,161.66 Base, Not Including Alternates

I certify that I am authorized to sign this agreement on behalf of the company named below. I understand that ALL SALES ARE FINAL.

To help us better manage your account, please provide the following information:

SIGNED AND AGREED TO BY:

ACCOUNTS PAYABLE CONTACT:

NSBSD
Company
Signature
Date
Print Name
Title

Tammy Stromberg
Name
tammy.stromberg@nsbsd.org
Email
907-852-9664
Phone

NOTICE TO CUSTOMER:

By signing above or incorporating this Estimate (or Estimate number by reference) into a contract or purchase order, the Customer hereby acknowledges receipt of and agreement to comply with all terms outlined herein as well as Solutionz Terms & Conditions provided under separate cover. This Estimate, including any drawings, specifications, and designs are proprietary property of Solutionz and shall not be disclosed outside the Customer to whom it is addressed. This information shall not be duplicated, used or disclosed for any purpose other than to evaluate this proposal.

Please sign and return this document to me via email bttrible@solutionzinc.com and retain a signed copy for your records. If you have any questions, you can contact me directly at 615.647.6373