

Brownsville Independent School District Employee Benefits / Risk Management

Coverage: Student Athletic, UIL and Accident Insurance
CSP: 17-124
Term: One year term with an option to renew for two additional one year terms

The Student Athletic, UIL and Accident Insurance provides coverage for Student Athletic and UIL participants, Student Accident and CATE Student Liability Coverage. The policy contains a \$6 million catastrophic coverage benefits and a “no balance billing” provision.

Sixteen companies were solicited. Three proposals were received.

History

<u>School Year</u>	<u>Premium</u>
2015-2016	\$ 716,602
2016-2017	\$ 716,602
2017-2018	\$ 782,429
2018-2019	\$ 814,546
2019-2020	pending

Option to Renew: August 2019

Current Carrier: Alamo Insurance Group/Texas Monarch Management Corp

Policy Term: August 1, 2018 to July 31, 2019



Brownsville Independent School District

Agenda Category: General Function
Contracts/MOU Board of Education Meeting: 06/05/18

Item Title: CSP #17-124 Student Athletic, UIL X Action
and Accident Insurance Information
Discussion

BACKGROUND:

The Brownsville Independent School District procures the above referenced insurance coverage for the Student Athletic, UIL and Accident Insurance to Alamo Insurance Group/Texas Monarch Management Corporation of San Antonio, Texas. CSP #17-124 was awarded on May 2, 2017 for a one (1) year term with an option to renew for an additional two (2) one year period terms. The contract renewal period is August 1, 2018 to July 31, 2019.

FISCAL IMPLICATIONS:

Not to exceed approved budgeted Local Maintenance and Categorical Funds of \$814,586.00. Amount previously expended \$782,429.00.

RECOMMENDATION:

Recommend to enter into the second year of the current contract for the Student Athletic, UIL and Accident Insurance to Alamo Insurance Group/Texas Monarch Management Corporation of San Antonio, Texas for the 2018-2019 for an additional one (1) year period based on the approved contract of May 2, 2017. Not to exceed approved budgeted Local Maintenance and Categorical Funds of \$814,586.00.

Micaela Escobar
Submitted by: Principal/Program Adm.

Lorenzo Sanchez
Recommended by: AA Supt/Asst. Supt/CFO

Miguel Salinas
Reviewed by: Staff Attorney

Approved for Submission to Board of Education:

E. Zendejas
Dr. Esperanza Zendejas
Superintendent of Schools



BISD PURCHASING DEPARTMENT
PRELIMINARY CONTACT TO VENDORS REGARDING OUR BIDS

COMPANY NAME	CITY	BID	NOTIFIED VENDOR	REC'D BIDS
AIG AMERICAN GENERAL	BROWNSVILLE	17-124	Y	N
ALAMO INSURANCE/ BROWNS & BROWN LONE STAR INSURANCE SERVICES INC., DBA ALAMO INSURANCE GROUP	SAN ANTONIO	17-124	Y	Y
BENEFIT DECISIONS	CHICAGO	17-124	Y	N
BRISKY - PEREZ INS.	BROWNSVILLE	17-124	Y	N
DOUG DART	PLANO	17-124	Y	N
EMPLOYEE BENEFIT SERVICES	HARLINGEN	17-124	Y	N
JESSE TREVINO INSURANCE AGENCY	SAN ANTONIO	17-124	Y	N
MCGRIFF, SEIBELS & WILLIAMS	HOUSTON	17-124	Y	N
MONARCH MANAGEMENT CORP. dba TEXAS MONARCH MANAGEMENT CORP	TOPEKA	17-124	Y	N
MONTALVO INSURANCE AGENCY	WESLACO	17-124	Y	N
NEW YORK LIFE INSURANCE CO.	HARLINGEN	17-124	Y	N
ORTIZ INSURANCE & REAL ESTATE	BROWNSVILLE	17-124	Y	N
SPI-STUDENT INSURANCE PLANS, LLC.	FRISCO	17-124	Y	Y
TEXAS INSURANCE SERVICE CENTER	HARLINGEN	17-124	Y	Y
TEXAS MONARCH MANAGEMENT CORPORAT	TYLER	17-124	Y	N
THE BROKERAGE STORE	SHAVANO PARK	17-124	Y	N

Count:

16

Micaela Escobar

From: Wayne Malzone <wmalzone@alamoinsgrp.com>
Sent: Thursday, February 28, 2019 6:07 AM
To: Micaela Escobar
Cc: Leticia Garcia
Subject: RE: Brownsville ISD

Hi Micaela. Earliest would be May 1, which is approx 90 days prior to 8/1.

Regards,

Wayne Malzone

NOTICE: Please be aware that you cannot bind, alter or cancel coverage without speaking to an authorized representative of Brown & Brown Lone Star Insurance Services Inc. dba Alamo Insurance Group.

CONFIDENTIALITY NOTICE

The information contained in this communication, including attachments, may contain privileged and confidential information that is intended only for the exclusive use of the addressee. If the reader of this message is not the intended recipient, or the employee or agent responsible for delivering it to the intended recipient, you are hereby notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you have received this communication in error, please notify us by return email or telephone immediately. Thank you.

From: Micaela Escobar [mailto:micaela@bisd.us]
Sent: Wednesday, February 27, 2019 8:27 PM
To: Wayne Malzone <wmalzone@alamoinsgrp.com>
Cc: Delia N. Rodriguez <dnrodriguez@bisd.us>; Karina Arguelles <karguelles@bisd.us>
Subject: Brownsville ISD

Wayne,

When is the earliest I can receive the renewal rate? The policy term begins on August 1st, 2019.

Thank you in advance for your anticipated assistance.

Micaela Escobar, MBA, CSR, SHRM-CP

Administrator

Brownsville Independent School District

Employee Benefits / Risk Management

Email address: micaela@bisd.us

Tel (956) 548-8061 Fax (956) 548-8243



This email and any files transmitted with it are the property of the Brownsville Independent School District, are confidential, and are intended solely for the use of the individual or entity to whom this email is addressed. If you are not one of the named recipient(s) or otherwise have reason to believe that you have received this message in error, please notify the sender and delete this message immediately from your computer. Any other use, retention, dissemination, forwarding, printing, or copying of this email is strictly prohibited.

BISD does not discriminate on the basis of race, color, national origin, sex, religion, age, disability or genetic information in employment or provision of services, programs or activities. BISD no discrimina a base de raza, color, origen nacional, sexo, religion, edad, discapacidad o information genetica en el empleo o en la provision de servicios, programas o actividades.

NOTICE: Please be aware that you cannot bind, alter or cancel coverage without speaking to an authorized representative of Brown & Brown Lone Star Insurance Services Inc. dba Alamo Insurance Group.

CONFIDENTIALITY NOTICE The information contained in this communication, including attachments, may contain privileged and confidential information that is intended only for the exclusive use of the addressee. If the reader of this message is not the intended recipient, or the employee or agent responsible for delivering it to the intended recipient, you are hereby notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you have received this communication in error, please notify us by return email or telephone immediately. Thank you.