Change	Revenue or Expense	Net Change to FY25 Budget	Stakeholders Impacted	Cost Per Stakeholder	Recurring	Notes
Enrollment Changes	Revenue	\$0	N/A	N/A		Set total head count to 1031 and pupil units to 1012 (this is no change from the FY24 budget).
State Formula Increase	Revenue	\$200,000	1031 students	\$193.97/student		Reflects 2% increase in state funding per pupil and associated compensatory revenue.
Increase in Transportation Costs	Expenditure	-\$62,290	1031 Students	\$60.42/student		Reflects projected 14% increase in transportation contract. (\$507,219).
Compensation Model	Expenditure	-\$323,575	132 Employees	\$2,451	Y	Implementation of compensation model described in following pages. Aligned with Strategic Plan Objective 9.3.
CEC Funds	Expenditure	-\$49,000	80 Staff	\$613/student	Ŋ	The CEC program was originally approved for three years which expired at the end of FY24. This amount continues the CEC professional development plan for FY25. Aligned with Strategic Plan Objective 1.2.
Reduce Interest Rates	Revenue	-\$40,000	N/A	N/A		Provides a cushion to account for potential drops in interest rates.
Reduced Technology Infrastructure Costs	Expenditure	\$79,000	N/A	N/A		Savings from removing 1 time project costs from the FY24 budget

Compensation Model Summary

Background

During the spring of 2019, Nova Classical Academy (NCA) confronted budgetary concerns primarily due to salaries rising at a higher rate than the revenue received from the state. To address this issue, a pay freeze was implemented. Subsequently, a Sustainability Committee was established to analyze the situation, concluding that NCA's staffing model remains sustainable as long as compensation increases do not exceed increases in state aid. Over the past four years, the school has adhered to a policy of granting across-the-board raises equivalent to the percentage increase in per-pupil funding received from the state. This policy resulted in three consecutive years of a 2% across-the-board raise for staff, with a 4% increase in 2023-2024 when the state augmented the per-pupil funding formula by 4% for that year. For the forthcoming 2024-2025 school year, the state has approved a 2% increase in per-pupil funding, indicating that if NCA should continue its current practice, it would provide staff with a 2% across-the-board raise.

Market Analysis

Traditionally, NCA has conducted a market compensation analysis every two years, relying heavily on the MN Association of Charter Schools (MACS) Compensation Report for comparison. However, this analysis has not been conducted by MACS for the past two years due to insufficient data from participating schools, leading to unreliable results. To address this gap of data from MACS, this year, NCA requested data from St. Croix Prep Academy (SCPA) and Eagle Ridge Academy (ERA), schools similar to NCA in model and funding, to complete a market comparison. NCA ranks 500th out of all 511 MN districts and charters in revenue received, with ERA ranking 501 and SCPA ranking 497.

The compensation analysis focused on licensed faculty positions, hourly positions funded by general education revenue, hourly positions funded by special education revenue, and small group positions in which limited personnel serve. This analysis exclusively examined base salary and wages and did not encompass other forms of compensation, such as Q-Comp stipends and retention bonuses.

Licensed Instructional Staff

When comparing the compensation of our licensed instructional staff, we discovered that our mean (the number produced by dividing the sum of a set of values by the number of values in the set) and median (the middle number in a set of values when those values arranged from smallest to largest) compensation align closely with those of ERA and SCPA. However, our starting salary for this employee category was significantly lower than that of the other schools. Furthermore, our highest-paid employees in this category earned more than the average of the highest-paid employees at the comparable schools. It became evident that our current practice

of providing an across-the-board percentage increase is resulting in our lowest-paid employees in this category falling further behind the market.

Our proposed compensation adjustment for this employee category involves providing a fixed dollar raise of \$2,550 to each employee. This amount is derived from a 3% increase applied to the highest-paid employee in this class, ensuring that all employees in this class receive a raise higher than what they would under our current across-the-board 2% increase practice. Furthermore, this adjustment aims to narrow the gap between our starting wage and the market, effectively constituting a 7% increase in the starting wage on our pay scale. In terms of the overall impact on NCA's budget, implementing this adjustment is equivalent to providing a 4.9% increase to this employee class.

	Licensed Instructional Staff						
	ERA (FY24)	SCPA (FY24)	Average of ERA & SCPA (FY2024)	NCA (FY24)	NCA (Proposed FY25)		
Starting	\$40,463	\$43,988	\$42,226	\$36,684	\$39,234		
Mean	\$53,403	\$56,514	\$54,959	\$54,159	\$56,934		
Median	\$52,689	\$54,553	\$53,621	\$54,060	\$56,827		
Highest	\$80,069	\$86,085	\$83,077	\$85,590	\$87,140		

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Hourly Staff (General Education Funded)

In our comparison of hourly staff positions funded from general education revenue sources, it's important to note that ERA provided total annual wages, which we have adjusted by dividing by the number of hours corresponding to a full-time school year position at NCA. Our analysis revealed that NCA fell behind in starting, mean, median, and highest pay rates for these employee groups compared to similar schools. To bring these positions closer to market rates, this budget proposes a \$1/hr raise for employees in this class. This adjustment will align our starting and highest rates with the market comparison. While the mean and median pay for this employee group may still be lower than that of comparable schools, it's likely indicative of differences in the average length of service of the employees in this class.

	Hourly Staff (General Education Funded)						
			NCA (Proposed				
	ERA (FY24)	SCPA (FY24)	(FY2024)	NCA (FY24)	FY25)		
Starting	\$16.61	\$17.25	\$16.93	\$16.39	\$17.39		
Mean	\$19.80	\$18.59	\$19.20	\$17.61	\$18.61		
Median	\$20.77	\$18.50	\$19.64	\$17.44	\$18.44		

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Highest	\$21.59	\$21.50	\$21.55	\$20.51	\$21.51
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Hourly Staff (Special Education Funded)

As you may know, NCA transitioned its Special Education compensation model two years ago to better mirror the approach used by the St. Paul Public School District. Consequently, NCA compares favorably to comparable schools in all aspects measured for compensating hourly staff funded from special education sources. As a reflection of this alignment and in line with the 2% increase in the state funding formula, the proposed budget includes a 2% raise for members of this employment class.

	Toury Star (Special Education Funded)					
	ERA (FY24)	SCPA (FY24)	Average of ERA & SCPA (FY2024)	NCA (FY24)	NCA (Proposed FY25)	
Starting	\$16.61	\$17.25	\$16.93	\$22.00	\$22.44	
Mean	\$19.80	\$18.59	\$19.20	\$27.73	\$27.78	
Median	\$20.77	\$18.50	\$19.64	\$28.00	\$28.56	
Highest	\$21.59	\$21.50	\$21.55	\$31.20	\$31.82	

Hourly Staff (Special Education Funded)

Small Employee Groups

NCA has encountered challenges in completing a market analysis for roles held by a smaller number of employees. Typically, this analysis is more complex because factors such as longevity and performance can significantly impact what might otherwise be considered a comparable wage. Additionally, roles with similar titles may vary in duties across different schools. For instance, an operations position in some schools may encompass overseeing health and food services, while in others, it may not.

As a starting point, the proposed budget includes a 2% increase in compensation for employees in this class. Furthermore, the budget incorporates additional increases for three specific positions where a market analysis suggests that NCA may not currently provide comparable compensation considering job duties, longevity, and performance. The level of support available from an administrative assistant or other support personnel can also have an impact on the comparability, and thus compensation, of roles with similar titles at different schools.

	ERA (FY24)	SCPA (FY24)	NCA (FY24)	NCA (Proposed FY25)	
Business Manager	\$57,100	N/A	\$57,100	\$48,085	\$57,000

HR Director	\$87,230	\$105,040	\$101,135	\$88,519	\$97,000
Upper School Principal	<i>+</i> ····,···	\$134,931 (Mean of Principals)	\$122,950	\$105,000	\$120,000

Furthermore, our analysis revealed that both our Academic Director and Special Education Coordinator are currently below the average compensation of comparable schools by -\$12,321 and -\$8,604, respectively. These positions operate under multi-year contracts and are slated to receive the increase stipulated in their current agreement (2%). However, it's advisable to strategize for bringing these positions up to market value during their next contract negotiations.

Conclusion

The compensation models outlined in the FY25 budget mark a departure from NCA's recent practice of offering an across-the-board percentage raise to all staff members. Instead, the focus is on rectifying and narrowing compensation gaps identified through a market analysis of similar schools. This new model entails a net increase in costs for salaries and wages of \$344,517, compared to \$200,000 in new revenue. If this dollar amount had been allocated to raises under our prior practices, it would have equaled a 4.8% across-the-board increase. This increase is primarily offset by cuts made in areas such as technology infrastructure and contracted services fees from the prior budget.

While it's not feasible to sustain a 4.8% increase every year, the raises proposed in this budget are deemed sustainable as long as future budget increases beyond FY25 do not surpass the rise in our revenue sources for those years.

Account Description	FY24 Revised Budget	FY25 Original Budget	Change in Budget
Account Description		1,012	- Buuget
PP	•	1,101	-
GENERAL FUND			
REVENUES			
State Revenues	50.000	50.440	
School Land Trust	58,020	58,413	392
General Education Aid	8,601,299	8,801,751	200,452
LT Fac. Maint	145,306	145,306	-
EL - Cross Subsidy	717	717	-
State Aid-Q-Comp	267,800	267,800	-
Literacy Fund	76,195	76,195	-
Charter School Lease Aid	1,446,451	1,446,451	-
State Special Education	1,956,724	2,048,411	91,687
ADSIS Grant	295,349	326,287	30,938
Hourly Employees Unemployment	1,126	1,126	-
MA Billing	3,417	3,417	-
Other aid/MDE	-	-	-
Total State Revenues	12,852,405	13,175,874	323,469
Federal Revenues			
Title Funds	87,949	92,207	4,259
Federal Special Education	115,505	115,505	-
CRRSA/ARP Funds (ESSER)	306,681	-	(306,681)
Other Federal Aid	653	653	(000,001)
Total Federal Revenues	510,788	208,365	(302,423)
	,		
Other Local Revenues			
Employee Retention Credit	817,934	-	(817,934)
Fees from Patrons	500	500	-
Student Activity	5,000	5,000	-
Interest	240,000	200,000	(40,000)
Gifts and Donations	50,000	-	(50,000)
Transportation Contract - Northern Lights	65,322	74,467	9,145
Miscellaneous Revenue	10,000	10,000	-
Fundraising	4,918	4,918	-
Misc. Rev - E-Rate	38,218	-	(38,218)
Student Activity - Uniform Fees	3,500	3,500	-
Gifts & Grants - Fun Run- LS Fundraiser	-	-	-
Schoolwide - Athletics - Fees From Patrons	-	-	-
Schoolwide - Athletics - Admissions	-	-	-
Lower School - Athletics - Fees From Patrons	20,000	20,000	-
Upper School - Athletics - Fees From Patrons	90,000	90,000	-
Upper School - Athletics - Admissions	25,000	25,000	-
Schoolwide - Extracurricular Activities - Fees From Patrons	5,500	5,500	-
Schoolwide - Extracurricular Activities - Admissions	-	-	-

	FY24 Revised	FY25 Original	Change in
Account Description	Budget	Budget	Budget
ADM	1,012	1,012	-
PPU	1,101	1,101	-
Lower School - Extracurricular Activities - Fees From Patrons	21,500	21,500	-
Upper School - Extracurricular Activities - Fees From Patrons	57,500	57,500	-
Upper School - Extracurricular Activities - Admissions	12,000	12,000	-
Fees from Patrons - Field Trip	5,000	5,000	-
Fees from Patrons - Field Trip	15,000	15,000	-
Total Other Local Revenues	1,486,892	549,885	(937,007)
TOTAL REVENUE	14,850,084	13,934,124	(915,960)
EXPENDITURES			
Administration			
Salaries and Wages	819,227	842,386	23,160
Benefits	229,273	223,951	(5,321)
Purchased Services	465,900	350,900	(115,000)
Supplies	199,028	169,750	(29,278)
Equipment	55,000	55,000	
Dues/Memberships/Interfund Transfer	123,080	126,123	3,043
Total Administration	1,891,508	1,768,111	(123,397)
		• •	
School of Grammar			
Salaries and Wages	1,430,303	1,578,184	147,881
Benefits	437,827	435,641	(2,186)
Purchased Services	65,000	65,000	-
Supplies	98,100	98,100	-
Equipment	-	-	-
Dues/Memberships	500	500	-
Total School of Grammar	2,031,730	2,177,425	145,695
School of Logic	50.004		0.550
Salaries and Wages	52,994	55,544	2,550
Benefits	16,023	16,442	418
Purchased Services	11,000	11,000	-
Supplies	11,700	11,700	-
Total School of Logic	91,718	94,686	2,968
School of Rhetoric			
Salaries and Wages	1,896,252	1,980,274	84,022
Benefits	496,910	510,809	13,898
Purchased Services	72,000	72,000	-
Supplies	82,600	82,600	_
Dues/Memberships	-	-	-
Total School of Rhetoric	2,547,762	2,645,683	97,920
	2,071,10Z	2,070,000	51,520

	FY24 Revised	FY25 Original	Change in
Account Description	Budget	Budget	Budget
	DM 1,012	1,012	-
	PU 1,101	1,101	-
		,	
Athletics and Extracurricular Activities			
Salaries and Wages	186,782	213,441	26,659
Benefits	36,942	41,002	4,060
Purchased Services	104,250	104,250	-
Supplies	33,000	33,000	-
Equipment	40,000	-	(40,000)
Dues/Memberships	5,250	5,250	-
Total Athletics and Extracurricular Activities	406,224	396,943	(9,281)
<u>Q-Comp</u>			
Q-Comp Expenditures	247,379	247,379	-
Total Q-Comp	247,379	247,379	-
State Special Education			
Salaries and Wages	1,558,951	1,645,659	86,708
Benefits	385,770	400,936	15,166
Purchased Services	226,000	226,000	-
Supplies	3,417	3,417	-
Total State Special Education	2,174,138	2,276,013	101,874
Title Funda			
Title Funds	07.040	00.007	4.050
Title Expenditures	87,949	92,207	4,259
Total Title Funds	87,949	92,207	4,259
Federal Special Education			
Purchased Services	93,605	93,605	_
Supplies	21,900	21,900	_
Total Federal Special Education	115,505	115,505	
ADSIS Grant			
Salaries and Wages	356,393	401,075	44,683
Benefits	95,357	102,237	6,880
Supplies	40,500	40,500	-
Total ADSIS Grant	492,249	543,812	51,563
		·	· · ·
Federal Corona Relief			
CRRSA/ARP Funds (ESSER)	306,681	-	(306,681)
Total Federal Corona Relief	306,681	-	(306,681)

Account Description		FY24 Revised Budget	FY25 Original Budget	Change in Budget
	ADM	1,012	1,012	-
	PPU	1,101	1,101	-
Instructional Support				
Salaries and Wages		31,811	186,764	154,953
Benefits		27,741	35,709	7,968
Purchased Services		26,000	16,000	(10,000)
Supplies		9,000	9,000	(10,000)
Dues & Memberships		9,000	9,000	
Total Instructional Support Services		94,553	247,473	152,920
		- /	, -	
Student Support				
Salaries and Wages		101,329	118,226	16,897
Benefits		24,237	26,829	2,592
Purchased Services		550,929	568,619	17,690
Supplies		4,875	4,875	-
Total Student Support		681,370	718,549	37,179
Operations and Maintenance		04 500	07.004	(4.2, 000)
Salaries and Wages Benefits		81,560	67,891	(13,669)
20110110		19,159	17,088	(2,071)
Purchased Services		580,064	545,064	(35,000)
Facility Lease Payment		1,611,168	1,611,168	-
Supplies		65,000	65,000	-
Equipment		60,000	60,000	-
Total Operations and Maintenance		2,416,951	2,366,211	(50,740)
TOTAL EXPENDITURES		13,585,717	13,689,997	104,280
		13,303,717	13,003,337	104,200
Board Assigned Expenditures				
Employee Retention Program - Net Cost		614,664	-	(614,664)
Professional Development/Wellness		- ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	-	-
Total Board Assigned Expenditures		614,664	-	(614,664)
NET INCOME - GENERAL FUND		649,704	244,127	(405,577)

Account Description	ADM	FY24 Revised Budget 1,012	FY25 Original Budget 1,012	Change in Budget -
	PPU	1,101	1,101	-
FOOD SERVICES REVENUES				
State Revenues				
State Aid - Lunch		287,100	287,100	-
State Aid - Breakfast		40,700	40,700	-
Total State Revenues		327,800	327,800	-
Federal Revenues				
Federal Aid - Lunch		45,900	45,900	-
Federal Aid - Snack		-	-	-
Federal Aid - Free & Red. Lunch		93,200	93,200	-
Federal Aid - Commodities Rebate		-	-	-
Federal Aid - Breakfast		26,800	26,800	-
Total Federal Revenues		165,900	165,900	-
Other Local Revenues				
Food Service Sales to Pupils		15,000	15,000	-
Food Service Sales to Adults		-	-	-
Interfund Transfer		73,925	76,968	3,043
Total Other Local Revenues		88,925	91,968	3,043
TOTAL REVENUE - FOOD SERVICES		582,625	585,668	3,043
EXPENDITURES				
Salaries and Wages		81,809	84,452	2,643
Benefits		13,256	13,657	400
Purchased Services		2,000	2,000	-
Supplies		484,900	484,900	-
Equipment		-	-	-
Dues & Memberships		660	660	-
TOTAL EXPENDITURES		582,625	585,668	3,043
TOTAL EXPENDITURES		582,625	585,668	3,043
NET INCOME - FOOD SERVICES		-		-

Account Description		FY24 Revised Budget	FY25 Original Budget	Change in Budget
		1,012	1,012	-
· · · · · · · · · · · · · · · · · · ·	PPU	1,101	1,101	-
COMMUNITY SERVICE REVENUES				
Other Local Revenues				
Tuition from Patrons		-	-	-
Fees from Patrons		-	-	-
Tuition from Patrons - Scholar Zone		150,000	150,000	-
Fees from Patrons - Scholar Zone		-	-	-
Interfund Transfer		-	-	-
Total Other Local Revenues		150,000	150,000	-
Total Revenues - Food Service Fund		150,000	150,000	-
Total Nevenues - 1 000 Service I unu		150,000	150,000	-
EXPENDITURES				
Salaries and Wages		86,208	87,516	1,308
Benefits		13,129	13,327	198
Purchased Services		2,100	2,100	-
Supplies		2,698	2,698	-
TOTAL EXPENDITURES		104,135	105,641	1,506
TOTAL EXPENDITURES		104,135	105,641	1,506
NET INCOME - COMMUNITY SERVICE		45,865	44,359	(1,506)
NET INCOME - ALL FUNDS		695,569	288,486	(407,083)
General Fund				
Beginning Fund Balance		6,465,392	7,115,096	
Ending Fund Balance		7,115,096	7,359,223	
Fund Balance Percentage		50.1%	53.8%	
Debt Service Coverage Ratio		1.40	1.15	
Cash of Hand		4,705,647	4,994,133	
Days Cash on Hand		4,703,047	4,334,133	
Cash on Hand w/out Receivables		3,420,407	3,676,546	
Days Cash on Hand		3,420,407 87	93	
Baye caon on nana		07		