



FACILITIES MANAGEMENT

Independent School District No. 709

Located at 101 East 3rd Street

Mailing Address: 215 North 1st Avenue East

Duluth, Minnesota 55802

Construction Management (218) 336-8907

Maintenance (218) 336-8906

Operations (218) 336-8905

Fax (218) 336-8909

Memorandum

To: Bill Hanson
School Board Members

From: Kerry M. Leider

Date: May 4, 2010

Re: Quote #4033 – 2010 District-wide Lawn Care Services

This quote was advertised according to statute and quote documents were sent to twelve contractors. Six quotes were received in response to the School District's request for quotes for 2010 District-wide Lawn Care Services for the period from May 31, 2010 through September 11, 2010 (estimated 14 weeks), with the option to extend one (1) additional year. The low quote requiring separate School Board action is based on site-specific quotes as follows:

<u>Vendor</u>	<u>Quote Amount</u>
Quality Lawn Care	\$19,726.00

It is recommended the School Board approve the quote as submitted to complete the work defined in Quote #4033 – 2010 District-wide Lawn Care Services, for a total estimated annual (based on an estimated 14 weeks) amount of \$19,726.00, with the option to extend 2010 services beyond September 11, 2010, depending on the growing season.

It is further recommended that the board approve one (1) renewal option through September 2011, if the amounts are determined acceptable by the Director of Business Services and the Property and Risk Manager.

Attached please find the Quote Tab, Quote Sheets and comparison with other fiscal years for reference.

Attachments



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<u>Vendor</u>	<u>Quote Amount</u>
Quality Lawn Care	\$17,309.00

It is recommended the School Board approve the quote as submitted to complete the work defined in Quote #4033 – 2010 District-wide Lawn Care Services, for a total estimated annual (based on an estimated 14 weeks) amount of \$19,726.00, with the option to extend 2010 services beyond September 11, 2010, depending on the growing season.

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QUOTE TABULATION
2010 LAWN CARE SERVICES
QUOTE #4033

for the period of April 25, 2010 through September 11, 2010

	Bee Dee Enterprises	General Cleaning Specialist	Goodwill Duluth (Choremasters)	Quality Lawn Care	Trot Davey Grounds Maintenance	Oneida Realty Company	
Bid Bond	yes	yes	yes	no	n/a	no	
1) Central		\$480.00	\$983.20	\$465.00		\$1,680.00	
1A) Central Trails			\$196.64	\$129.00		\$560.00	
2) Congdon Park		\$175.00	\$221.22	\$110.00			
3) East		\$400.00	\$491.60	\$300.00			
4) Grant			\$245.80	\$100.00			
5) Historic Old Central		\$150.00	\$270.38	\$115.00			
6) Homecroft	\$59.50	\$150.00	\$98.32	\$80.00	\$99.99		
7) Lakewood	\$79.50	\$150.00	\$196.64	\$130.00			
8) Laura MacArthur	\$66.00		\$147.48	\$65.00			
9) Lester Park	\$53.50	\$75.00	\$147.48	\$75.00	\$82.50		
10) Lincoln Park	\$48.00	\$50.00	\$147.48	\$60.00			
11) Lowell	\$90.50		\$245.80	\$130.00	\$132.99	\$720.00	
12) Morgan Park	\$80.00	\$175.00	\$245.80	\$110.00			
13) Nettleton			\$147.48	\$90.00			
14) Rockridge	\$63.50	\$125.00	\$196.64	\$90.00	\$82.50		
15) Stowe	\$98.00	\$125.00	\$122.90	\$100.00		\$560.00	
16) Transportation	\$39.00	\$50.00	\$73.74	\$35.00			
17) Woodland	\$77.00	\$175.00	\$172.06	\$100.00	\$99.99	\$720.00	
Total Amount Per Mowing	\$754.50	\$2,280.00	\$4,350.66	\$2,284.00	\$497.97	\$4,240.00	
Total Amount	\$15,090.00	\$45,600.00	\$87,013.20	\$45,680.00	\$9,959.40	\$84,800.00	
<i>Total Low Bid</i>	\$649.50			\$1,409.00			
<i>Estimated Annual Amount</i>	\$12,990.00			\$28,180.00			

COMPARISON LAWN CARE SERVICES

April 25, 2010 through September 11, 2010

	change from FY10	2010 Quote #4033	2009 Bid #1080 3rd	2008 Bid #1080 2nd	2007 Bid #1080	2006 Bid #1060	2005 Bid #1031	2004 Bid #985	2003 Bid #948
Birchwood (sold)							\$79.49	\$52.79	\$60.00
Central	2%	\$465.00	\$458.04	\$458.04	\$440.00	\$440.00	\$383.00	\$430.00	\$474.00
Central Trails East	0%	\$129.00	\$129.08	\$129.08	\$124.00	\$124.00	\$125.00	\$79.50	\$85.00
Chester Park (sold)						\$79.48	\$82.00	\$89.79	\$95.00
Congdon Park	6%	\$110.00	\$104.10	\$104.10	\$100.00	\$98.00	\$90.00	\$94.00	\$90.00
Denfeld			\$140.54	\$140.54	\$110.00	\$138.00	\$124.00	\$136.00	\$151.50
East	1%	\$300.00	\$296.69	\$296.69	\$285.00	\$275.00	\$249.00	\$268.00	\$275.00
Garfield Avenue						\$20.00	\$18.00	\$19.99	\$22.00
Grant	1%	\$100.00	\$98.90	\$98.90	\$85.00	\$88.00	\$86.50	\$89.29	\$98.00
Historic Old Central	5%	\$115.00	\$109.31	\$109.31	\$105.00	\$100.00	\$122.00	\$129.00	\$128.45
Homecroft	-21%	\$59.50	\$74.95	\$74.95	\$70.00	\$69.48	\$73.24	\$74.00	\$80.00
Lakewood	-36%	\$79.50	\$124.92	\$124.92	\$120.00	\$120.00	\$129.00	\$89.00	\$98.00
Laura MacArthur	4%	\$65.00	\$62.46	\$62.46	\$60.00	\$53.00	\$58.50	\$63.29	\$68.00
Lester Park	-27%	\$53.50	\$72.87	\$72.87	\$45.00	\$70.00	\$40.00	\$44.29	\$50.00
Lincoln Park	-16%	\$48.00	\$57.26	\$57.26	\$35.00	\$50.00	\$37.22	\$39.79	\$44.00
Lowell	-32%	\$90.50	\$133.72	\$133.72	\$128.45	\$129.48	\$134.00	\$148.50	\$158.00
Morgan Park	-23%	\$80.00	\$104.10	\$104.10	\$85.00	\$100.00	\$84.00	\$84.50	\$105.00
Nettleton	2%	\$90.00	\$88.49	\$88.49	\$85.00	\$74.50	\$73.00	\$75.00	\$100.00
Ordean			\$187.38	\$187.38	\$105.00	\$170.00	\$109.00	\$114.50	\$130.00
Piedmont			\$64.02	\$64.02	\$61.50	\$79.48	\$85.00	\$86.00	\$102.00
Rockridge	-23%	\$63.50	\$82.71	\$82.71	\$79.45	\$79.48	\$80.00	\$89.79	\$95.00
Stowe	-5%	\$98.00	\$103.58	\$103.58	\$99.50	\$100.00	\$93.00	\$98.00	\$120.00
Transportation	5%	\$35.00	\$33.31	\$33.31	\$32.00	\$30.00	\$35.00	\$24.99	\$25.00
Woodland	-10%	\$77.00	\$85.36	\$85.36	\$82.00	\$94.48	\$89.34	\$103.29	\$109.00
Total Amount Weekly	-21%	\$2,058.50	\$2,611.79	\$2,611.79	\$2,336.90	\$2,582.38	\$2,479.29	\$2,523.30	\$2,762.95
Total Amount of Bid	-17%	\$41,170.00	\$49,624.01	\$49,624.01	\$44,401.10	\$49,065.22	\$47,106.51	\$47,942.70	\$52,496.05

2002 Bid #920	2001 Bid #896	2000 Bid #795	1999
\$84.49	\$89.99	\$95.00	\$97.00
\$485.00	\$509.00	\$510.96	\$364.00
\$100.00	\$115.00	\$123.00	\$125.00
\$95.00	\$88.00	\$100.00	\$92.75
\$159.50	\$165.00	\$142.00	\$143.50
\$284.75	\$285.00	\$255.48	\$240.00
\$25.00	\$18.00	\$19.00	\$25.00
\$103.49	\$104.99	\$106.45	\$125.75
\$135.00	\$145.00	\$126.00	\$127.00
\$84.49	\$89.99	\$92.00	\$94.00
\$100.00	\$100.00	\$123.00	\$125.00
\$69.49	\$77.99	\$79.00	\$92.50
\$54.99	\$55.00	\$73.00	\$75.00
\$44.49	\$48.00	\$42.58	\$59.00
\$169.49	\$175.00	\$193.00	\$195.00
\$109.49	\$115.00	\$73.00	\$75.00
\$103.00	\$104.99	\$106.45	\$133.00
\$137.00	\$140.00	\$175.00	\$160.00
\$104.49	\$110.00	\$117.25	\$119.25
\$98.50	\$100.00	\$113.00	\$115.00
\$124.99	\$131.00	\$131.25	\$133.25
\$25.00	\$23.00	\$23.00	\$35.00
\$113.49	\$119.99	\$108.00	\$110.00
\$2,811.14	\$2,909.94	\$2,927.42	\$2,861.00
\$53,411.66	\$55,288.86	\$55,620.98	\$54,359.00