



Complete and submit this form, along with any supplemental documentation, to the Office of the President by 5:00pm on the seventh day prior to the Board meeting.

Date of Board Meeting: March 25, 2025

Subject: Hardware Refresh Cycle

Recommendation: Approve Hardware Refresh Cycle Initiative with the Purchase of 500 workstations

Background and Rationale:

In the past, we have received numerous complaints about outdated computers in classrooms, faculty offices, and staff areas that are unable to upgrade to the latest operating systems, resulting in performance issues, compatibility problems, and reduced functionality. These obsolete systems have hindered the teaching and student experience, as they struggle to run newer educational software and digital tools essential for modern learning environments.

After going through the discovery process with vendors, Dell recommended that we partner with SHI International Corp. for this initiative. SHI International Corp. is our current vendor and has been providing software licensing needs to WCJC. SHI has multiple contracts with DIR including the Dell contract (DIR-TSO-3763) which is our standard computer at WCJC.

We have identified the required specifications for the workstations and obtained a quote for 500 workstations from SHI to initiate our hardware refresh cycle. The refresh cycle will occur every 5 years.

Cost and Budgetary Support: \$559,210 (to be transferred from the MIS Fund)

Strategic Priority Alignment:

☒ Student Success

☐ Community Impact

☐ Resource Optimization

☒ Institutional Excellence

Resource Person(s): Kettida Vasiknanon; Vice President of Information Technology

Signatures:

Cabinet-Level Supervisor

3/7/2025

Date

President's Approval:

President

3-7-25

Date



Pricing Proposal
Quotation #: 25929186
Created On: 3/7/2025
Valid Until: 3/31/2025

TX-County of Wharton Junior College

Robby Mathews

911 BOLING HWY
ATTN: ACCOUNTS PAYABLE
WHARTON, TX 77488
United States
Phone: 4095324560
Fax:
Email: robbym@wcjc.edu

Inside Account Executive

Josh Contreras

290 Davidson Avenue
Somerset, NJ 08873
Phone: (732) 584-8364
Fax:
Email: josh_contreras@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 OptiPlex Small Form Factor (7020) CTO / i5-14500 / 16GB RAM / 1TB SSD / 5yr PS / VGA optional port w/ ProDeploy Custom Imaging Dell - Part#: 3000186506007.2 Contract Name: Dell Contract #: DIR-TSO-3763 Subcontract #: C000000181141	500	\$1,118.42	\$559,210.00
2 SHI Warehousing 3 Months Free SHI International Corp - Part#: Contract Name: TIPS - Technology Solutions, Products and Services Contract #: 230105 Note: Free SHI Warehousing included if you go through Dell for Services	1	\$0.00	\$0.00
Total			\$559,210.00

Additional Comments

Dell has a no-returns policy on all hardware products. If an item is DOA, missing, wrong, or visibly damaged in transit, SHI must be notified within 24 hours.

Thank you for choosing SHI-GS! The pricing offered on this quote proposal is valid through the expiration date set above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address, Quote Number, and applicable Contract Number when submitting a Purchase Order. SHI Government Solutions, Inc. is 100% Minority Owned, Woman Owned Business. TAX ID# 22-3695478; DUNS# 14-724-3096 Hardware items on this quote may be updated to reflect changes due to industry wide constraints and fluctuations.

Maximize your technology's lifecycle with SHI's services to recover, redeploy, remarket, and recycle your devices. For more information, contact AssetRecoveryServices@SHI.com

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.